



PRESIDENT'S OFFICE PLANNING AND INVESTMENT
**TANZANIA INVESTMENT &
SPECIAL ECONOMIC ZONES
AUTHORITY (TISEZA)**

 **Invest in
TANZANIA**

QUARTERLY INVESTMENT BULLETIN

APRIL TO JUNE 2025



FROM DIRECTOR GENERAL'S DESK:

It is with great pride that I present the latest edition of the Quarterly Investment Bulletin for April to June 2025 — marking a historic turning point in Tanzania's investment journey. This quarter witnessed the official transition from the Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA) into the unified Tanzania Investment and Special Economic Zones Authority (TISEZA), established under the TISEZA Act No. 6 of 2025. This reform consolidates our mandate, creating a single, modern, and investor-focused institution designed to deliver world-class facilitation, integrated incentives, and streamlined SEZ development.

Guided by the leadership of Her Excellency Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, we have continued to make bold strides in strengthening the business environment through high-impact reforms, targeted investment promotion, and proactive aftercare services. This quarter also marked the launch of the second phase of the National Blueprint for Business and Investment Climate Reform, focusing on deeper regulatory improvements, digitalisation, SME support, and alignment with Vision 2050. This reform agenda reaffirms our commitment to making Tanzania one of Africa's most competitive investment destinations.

This edition reports separately on EPZA and TIC projects, reflecting investments made during the period when both institutions functioned independently. Moving forward, all reporting will be unified under TISEZA, with projects distinguished as either special zone or non-special zone investments. The outcomes demonstrate strong performance. In Quarter Four alone, 250 TIC-registered projects worth US\$3.22 billion were recorded—equating to a 26 per cent rise in the number of projects and a 99 per cent surge in capital compared with the same period. EPZA recorded eight projects worth US\$135.67 million, while reinvestment capital rose by 437 per cent

and job creation from expansion projects increased nearly tenfold year-on-year.

The Centre also facilitated over 883 aftercare engagements, convened 20 focus group discussions with investors, and delivered thousands of permits, licences and certificates through the One Stop Facilitation Centre. On the promotion front, we undertook 11 outbound missions to key global markets, hosted 79 inbound delegations from 28 countries, and participated in 23 domestic events, showcasing Tanzania's opportunities in manufacturing, tourism, agriculture, energy, and infrastructure. We also promoted strategic public investment projects, including Special Economic Zones (SEZ), each offering substantial potential for joint ventures and PPPs.

Women-led projects, start-ups, and youth initiatives are actively promoted. We continue to provide platforms to showcase them and connect them with partners and sources of capital.

This bulletin is more than a record of achievements — it is a reflection of our determination to create a business environment where investors feel valued, supported, and empowered to grow. I extend a warm invitation to all stakeholders to engage with TISEZA, share your investment experiences, and join us in building a prosperous future for Tanzania. Tanzania's opportunities have never been brighter, and TISEZA is ready to turn potential into prosperity. Join us.



Gilead Teri
Director General
Tanzania Investment and Special
Economic Zones Authority

TABLE OF CONTENTS

FROM DIRECTOR GENERAL'S DESK	ii
LIST OF TABLES	iv
LIST OF FIGURES	iv
LIST OF ABBREVIATIONS AND ACRONYMS	v
ACKNOWLEDGEMENT	vi
SECTION ONE: DIRECTOR GENERAL'S MESSAGE TO ALL INVESTORS	01
SECTION TWO: INVEST IN TANZANIA - 2025's NEW HUB FOR MANUFACTURING IN AFRICA	03
SECTION THREE: UPDATES ON REFORMS	09
SECTION FOUR: INVESTMENT PERFORMANCE	12
SECTION FIVE: ONE-STOP FACILITATION CENTRE (OSFC) SERVICES	24
SECTION SIX: INVESTMENT PROMOTION ACTIVITIES	31
SECTION SEVEN: A COUNTRY OF OPPORTUNITIES	38
SECTION EIGHT: OPPORTUNITIES ON LAND FOR INVESTMENT IN TANZANIA: AN EXPANDING FRONTIER	44
SECTION NINE: AFTERCARE SERVICES	47
SECTION TEN: STRATEGIC PROJECT CORNER	49
SECTION ELEVEN: WOMEN'S CORNER	52
SECTION TWELVE: NEW ECONOMY	56
SECTION THIRTEEN: ZONE CORNER	57



LIST OF TABLES

<i>Table 1: Key Investment Incentives Package for projects per Market Segment</i>	03
<i>Table 2: Mergers and Acquisitions Investments</i>	30
<i>Table 3: Changube Copper Project by State Mining Corporation (STAMICO)</i>	38
<i>Table 4: Development of Mkata Special Economic Zone (SEZ)</i>	39
<i>Table 5: Development of Lake Tanganyika North Block</i>	40
<i>Table 6: Kisitu Winery Factory by Kisitu Company Limited</i>	41
<i>Table 7: Connecting People to health food from the best farmers by Frostan Limited</i>	42
<i>Table 8: Tomato processing project by Victoria Edibles Limited</i>	43

LIST OF FIGURES

<i>Figure 1: Bagamoyo SEZ-Industrial Park 3 Block 1 Layout Map</i>	04
<i>Figure 2: Layout Map for Kwala SEZ</i>	05
<i>Figure 3: Layout Map for Nala SEZ</i>	07
<i>Figure 4: Layout Map for Buzwagi SEZ</i>	08
<i>Figure 5: Trends on investments, capital and jobs</i>	12
<i>Figure 6: Summary of Investments by Sector</i>	13
<i>Figure 7: Projects Ownership</i>	14
<i>Figure 8: Investment Distribution by Region</i>	15
<i>Figure 9: Comparison of FDI and DI</i>	16
<i>Figure 10: Shared Capital for FDI and DI</i>	17
<i>Figure 11: Shared Job for FDI & DI</i>	17
<i>Figure 12: Top five sources of FDI</i>	18
<i>Figure 13: Trends in investments, capital, and jobs</i>	18
<i>Figure 14: Summary of Investments by Sector</i>	19
<i>Figure 15: Projects Ownership</i>	21
<i>Figure 16: Investment Distribution by Region</i>	21
<i>Figure 17: Comparison of FDI and DI</i>	22
<i>Figure 18: Source of FDI & DI by Sector</i>	23
<i>Figure 19: Top sources of FDI</i>	23
<i>Figure 20: Projects Monitored</i>	25
<i>Figure 21: OSFC Services</i>	26
<i>Figure 22: Consultation Services</i>	27
<i>Figure 23: Apr 1-Jun 30, 2025 vs Apr 1-Jun 30, 2024</i>	29
<i>Figure 24: Outbound Missions</i>	32
<i>Figure 25: Inbound Missions</i>	33
<i>Figure 26: Investment Promotion Events</i>	35
<i>Figure 27: Virtual Meetings</i>	36



LIST OF ABBREVIATIONS AND ACRONYMS

BRELA	Business Registration and Licensing Agency
CEOs	Chief Executive Officers
DC	District Commissioner
DCC	Dar es Salaam City Council
DIs	Domestic Investments
DSM	Dar es Salaam
EAC	East African Countries
EPZA	Export Processing Zones Authority
EPZs	Export Processing Zones
FAD	Fish Aggregating Devices
FCC	Fair Competition Commission
FDI	Foreign Direct Investments
FTG	Full Tensor Gradimetry
H. E	Her Excellency
ICT	Information and Communication Technology
IPA	Investment Promotion Agency
ISP	Investors' Service Providers' Guideline
JUBH	Japan International Association for Urban Development, Building and Housing
JV	Joint Venture
KLNT	Kingdom Leadership Network of Tanzania
LGA	Local Government Authority
M & E	Monitoring and Evaluation
MDAs	Ministries, Departments, and Agencies
MIT	Ministry of Industry and Trade
MKUMBI	Mpango wa Kuboresha Mazingira ya Biashara
MoUs	Memorandum of Understanding
MP	Member of Parliament
MSD	Medical Stores Department
NIDA	National Identification Authority
NIRC	National Irrigation Commission
OSFC	One-Stop-Facilitation Centre



OTR	Office of the Treasury Registrar
PoPI	President's Office - Planning and Investment
PPP	Public-Private Partnerships
PSDM	Pre-Stack Depth Migration
PSTM	Pre Stack Time Migration
PVV	Physical Verification Visit
Q4	Fourth Quarter
RC	Regional Commissioner
REDET	Research and Education for Democracy in Tanzania
SADC	Southern Africa Development Community
SDG	Sustainable Development Goals
SEZs	Special Economic Zones
SGR	Standard Gauge Railway
SMEs	Small and Medium Enterprises
SOTIP	SADC Online Trade, Technology and Investment Platform
STAMICO	State Mining Corporation
TACAF	Tanzania Culture and Arts Fund
TANESCO	Tanzania Electric Supply Company Limited
TBC	Tanzania Broadcasting Corporation
TCCIA	Tanzania Chamber of Commerce, Industry and Agriculture
TelW	Tanzania electronic Investment Window
TIBIF	Tanzania-Israel Business and Investment Forum
TIC	Tanzania Investment Centre
TIN	Tax Identification Number
TISEZA	Tanzania Investment and Special Economic Zones Authority
TPA	Tanzania Ports Authority
TPDC	Tanzania Petroleum Development Corporation
TRA	Tanzania Revenue Authority
TSA	Tanzania Startup Association
TTB	Tanzania Tourist Board
UAE	United Arab Emirates
UDSM	University of Dar es Salaam
UNIDO	United Nations Industrial Development Organization
URT	United Republic of Tanzania
USA	United States of America
USD	United States Dollar

ACKNOWLEDGEMENT

The Quarterly Investment Bulletin is part of a continuing series of publications issued quarterly by the Tanzania Investment and Special Economic Zones Authority (TISEZA). This edition has been developed with valuable contributions from stakeholders, including Ministries, Departments, and Agencies (MDAs), the Fair Competition Commission (FCC), the private sector, as well as the former Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA).

Grateful acknowledgement extends to Mr. Gilead Teri, Director General of TISEZA, for the indispensable professional guidance provided throughout the preparation of this edition. Eng. Ally Shanjirwa the Director of Research and Planning, for invaluable assistance with techniques enhancing the document. Furthermore, the expertise generously offered by Ms. Anna Lyimo (Research Manager), Mr. Yusuph Mbalwa (Planning, Monitoring and

Evaluation Manager), Dr. David Biswalo, Mr. Nestory Kissima, Mr. Noel Mwafyela, Mr. Amasha Mnyalu, Mr. Remidius Bantulaki, Ms. Salima Kauga, and Mr. Gasper Tembo greatly facilitated the publication process. Additionally, the invaluable contribution of experts at the One Stop-Facilitation Centre (OSFC), Zone Offices, Investment Promotion, Special Economic Zones, and Legal Services Departments is deeply appreciated and cannot be overstated.

Lastly, as the editorial team outflows liability for contextual and/or editorial mishaps, we are delighted to welcome stakeholder feedback on this bulletin's content for further contemplation. Please, direct all observations or inquiries to Ms. Anna Lyimo (anna.lyimo@tiseza.go.tz), Mr. Yusuph Mbalwa (yusuph.mbalwa@tiseza.go.tz) and Eng. Ally Shanjirwa (ally.shanjirwa@tiseza.go.tz).

We hope you enjoy reading this edition of the Quarterly Investment Bulletin!



01

SECTION ONE

DIRECTOR GENERAL'S MESSAGE TO ALL INVESTORS

FROM SUNSET TO SUNRISE: THE TRANSFORMATION FROM TIC AND EPZA TO TISEZA

The investment landscape of Tanzania is undergoing a defining transformation. The Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA) – two institutions that have long driven the country's investment and industrialization agenda – are now passing the torch to a new, unified powerhouse: the Tanzania Investment and Special Economic Zones Authority (TISEZA). This institutional consolidation represents more than a structural change as it signals a strategic reorientation towards a modern, investor-focused, and globally competitive investment climate.

THE SUNSET OF TIC AND EPZA

For decades, TIC served as the primary gateway for domestic and foreign investment into Tanzania, offering facilitation services, policy advocacy, and strategic promotion. In parallel, EPZA nurtured export-driven industrialization through Export Processing Zones (EPZs) and Special Economic Zones (SEZs), providing targeted incentives to boost manufacturing, value addition, and exports.

While both institutions achieved notable successes, their coexistence often led to overlapping mandates, fragmented investor engagement, and diluted operational efficiency. As Tanzania sought to accelerate its journey towards becoming a regional investment hub, the need for a single, integrated authority became evident.

THE SUNRISE OF TISEZA

The TISEZA Act No. 6 of 2025 repeals and replaces the Tanzania Investment Act, 2022, the Export Processing Zones Act, 2002, as well as the Special Economic Zones Act, 2006. Established under the new legal and policy framework, TISEZA merges the strengths of TIC and EPZA, creating a one-stop platform for investment promotion, facilitation, and SEZ development. The dawn is here, and with TISEZA at the helm, the horizon of Tanzania's investment future has never looked brighter.

With this reform, investors will now benefit from:

- **Seamless Facilitation:** A single-entry point for all investment-related services, eliminating bureaucratic overlaps.
- **Integrated Incentives:** Harmonized incentive packages tailored to both domestic and export-oriented investors.
- **Special Economic Zones Development:** Streamlined development, management, and marketing of SEZs to attract world-class industries.
- **Policy Influence:** A stronger voice in shaping investor-friendly reforms and regulatory improvements.

A SYMBOLIC AND STRATEGIC SHIFT

The “sunset” of TIC and EPZA is not an end, but a culmination of years of foundational work that paves the way for TISEZA’s “sunrise” as a modern, agile institution aligned with Tanzania’s Vision 2050 and industrialization agenda. It reflects the government’s commitment to efficiency, competitiveness, and investor satisfaction. TISEZA is poised to elevate Tanzania’s profile on the global investment stage, offering not just opportunities, but a strategic partnership with investors committed to sustainable growth.



02

SECTION TWO

INVEST IN TANZANIA - 2025's NEW HUB FOR MANUFACTURING IN AFRICA

The Tanzania Investment and Special Economic Zones Authority (TISEZA) is a newly established institution designed to simplify investment processes and attract both domestic and foreign investors. Through the One-Stop Facilitation Centre (OSFC), TISEZA streamlines investor registration, licensing, aftercare services, designation and management of Special Economic Zones (SEZs), and the development of a land bank for investment.

Table 1: Key Investment Incentives Package for projects per Market Segment

Projects Targeting Local and EAC Markets	Projects Targeting SADC, AfCFTA, International - US, Europe, Asia etc.
- Free project land; - Plant and Machinery VAT and duty-free; - Raw materials duty-free; - Goods of Capital Nature may enjoy a 75% reduction in duty - Pre-fabricated factory buildings-75% reduction in duty; - Distribution truck tractors-75% reduction in duty; - Building permits issued within 24 Hours; - All licenses and permits to be procured hassle-free at TISEZA Premier investors' service centre; - TISEZA Regional market access support to connect investors with buyers and distributors in EAC and SADC countries; and - TISEZA officers stationed at all Regional and main ports of exit to facilitate cross-border transit processes.	- Free project land; - Plant and Machinery VAT and duty-free; - Raw materials duty and VAT free; 10 years Corporate Income Tax exemption; - VAT and Import duty exemption on Goods of Capital Nature; - VAT and import duty exemption on pre-fabricated Factory Buildings; - VAT and import duty exemption on specialized utility vehicles specific to the project; - VAT exemption on services and utilities, including electricity, water, port handling, etc. - Withholding tax exemption on services, dividends, and interest on foreign bank loans; - Building permits issued within 24 Hours; - All licenses and permits can be obtained seamlessly at TISEZA's Premier Investors' Service Centre. - TISEZA market access support by connecting with buyers and distributors globally; and - TISEZA officers stationed at all Regional and main ports of exit to facilitate cross-border transit processes

Source: TISEZA, 2025

KEY APPLICATION CRITERIA

- Local content requirement of at least 30% Tanzanian ownership;
- Optimised land use limited to a maximum of one (1) Acre per factory
- Commencement of factory operations within 12 months period;
- Minimum Investment commitment of at least \$10 million USD with 25% advance capital deposit in a local bank for foreigners
- Minimum Investment commitment of at least \$ 5 million USD with 25% advance capital deposit in a local bank for Tanzanian
- Employment creation target of at least 100 direct payroll jobs

2.1. BAGAMOYO SEZ (INDUSTRIAL PARK 3 BLOCK 1)

About Bagamoyo SEZ

Tanzania Investment and Special Economic Zones (TISEZA), in its determination to transform Tanzania into the New HUB for manufacturing in Africa, has demarcated suitable land, approximately 151 hectares, for industrial use, also known as the Bagamoyo Eco Maritime City (BEMC) Phase I Industrial Park project, located in the Zinga Bagamoyo area.

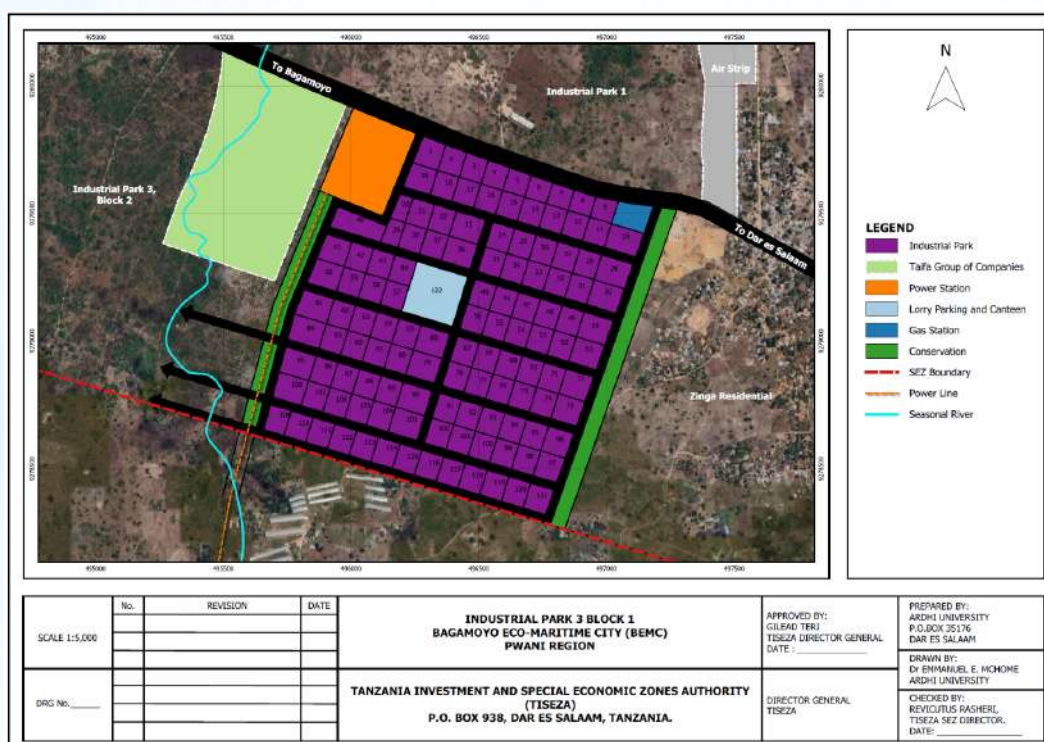
The BEMC Phase I project site at Industrial Park 3 Block 1 with 134 plots is only 45 kilometres away from Dar es Salaam Port and is easily accessed through the

Bagamoyo highway tarmac road, and with close proximity to the Mbegani-Bagamoyo Port, currently under initial development.

This area is well linked to the proposed power substation, gas station, and adjacent to the proposed railway line linking the Proposed Bagamoyo Port and Central Railway Line (SGR & MGR) and Tanzania-Zambia Railway (TAZARA)

Allocated specific resources for textile, pharmaceuticals, automotive sectors & Regional Head Quarter offices

Figure 1: Bagamoyo SEZ-Industrial Park 3 Block 1 Layout Map



SOURCE: TISEZA, 2025



2.2. KWALA SEZ

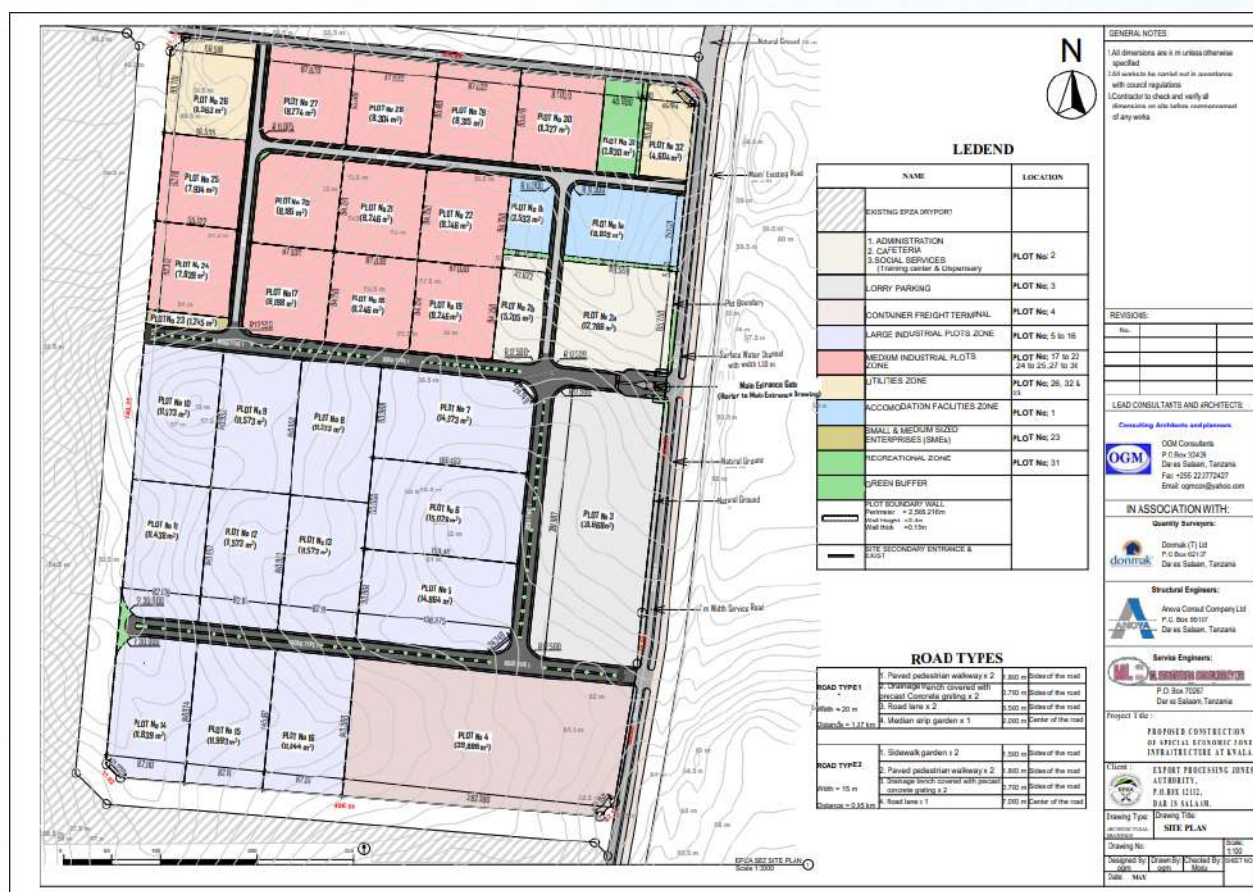
About Kwala SEZ

Tanzania Investment and Special Economic Zones (TISEZA) has demarcated suitable land of approximately 100 hectares known as KWALA SPECIAL ECONOMIC ZONE in Kibaha, Pwani region. The Kwala Special Economic Zone borders Kwala Dry Port. Kwala SEZ is well connected and linked to Dar es Salaam port by Railway (both Standard gauge and Meter Gauge railways) and tarmacked road (Tanzam Highway/ Dar Morogoro highway) to ease congestion at Dar es Salaam port and serve landlocked neighbours such as Uganda,

Rwanda, DRC, Zambia, and Malawi

Ideal for Agriculture value addition and fast-moving consumer goods (FMCG), Manufacturing, Textiles and clothing, Pharmaceutical, Motor vehicles manufacturing and assembly and motor vehicles spare parts, Paper products and packaging materials, Rubber and rubber products, Assembly of engines for motor vehicles, boats, tractors and motorcycles, Manufacturing simple machinery, solar panels, batteries and other green transition technologies, Household appliances and electronics, Wood products, furniture and building materials)

Figure 2: Layout Map for Kwala SEZ



Source: TISEZA, 2025



2.3. NALA SPECIAL ECONOMIC ZONE

About NALA SEZ

Tanzania Investment and Special Economic Zones (TISEZA) has demarcated suitable land of approximately 607 hectares, known as NALA SPECIAL ECONOMIC ZONE in the Dodoma region. Nala Special Economic Zone has been earmarked as one of the potential sites for SEZ development in Dodoma Region, and its proximity to government institutions, reliable transport corridors, and growing infrastructure make it ideal for SEZ-related investments.

Dodoma, the capital city of Tanzania, serves as the nation's administrative and political hub. Strategically located in the heart of the country, it is well-connected through key infrastructure, including the modern Dodoma Airport, which facilitates domestic connectivity and Msalato International airport for international routes to be opened soon, and the Standard Gauge Railway (SGR), enhancing efficient transportation of people and goods to and from major regions, including Dar es Salaam and Central Corridor routes.

Dodoma's central location positions it strategically close to several regional and international markets. With improved infrastructure like the Standard Gauge Railway (SGR) and national road networks, goods and services can move efficiently to: Zambia and Malawi through the Tunduma border via the Central Corridor, Democratic Republic

of Congo (DRC) via Kigoma Port on Lake Tanganyika, Rwanda and Burundi through the Rusumo and Kobero border points, Kenya via the Arusha-Namanga route and Mozambique through southern Tanzania routes. This makes Dodoma a vital gateway for trade across East and Southern Africa.

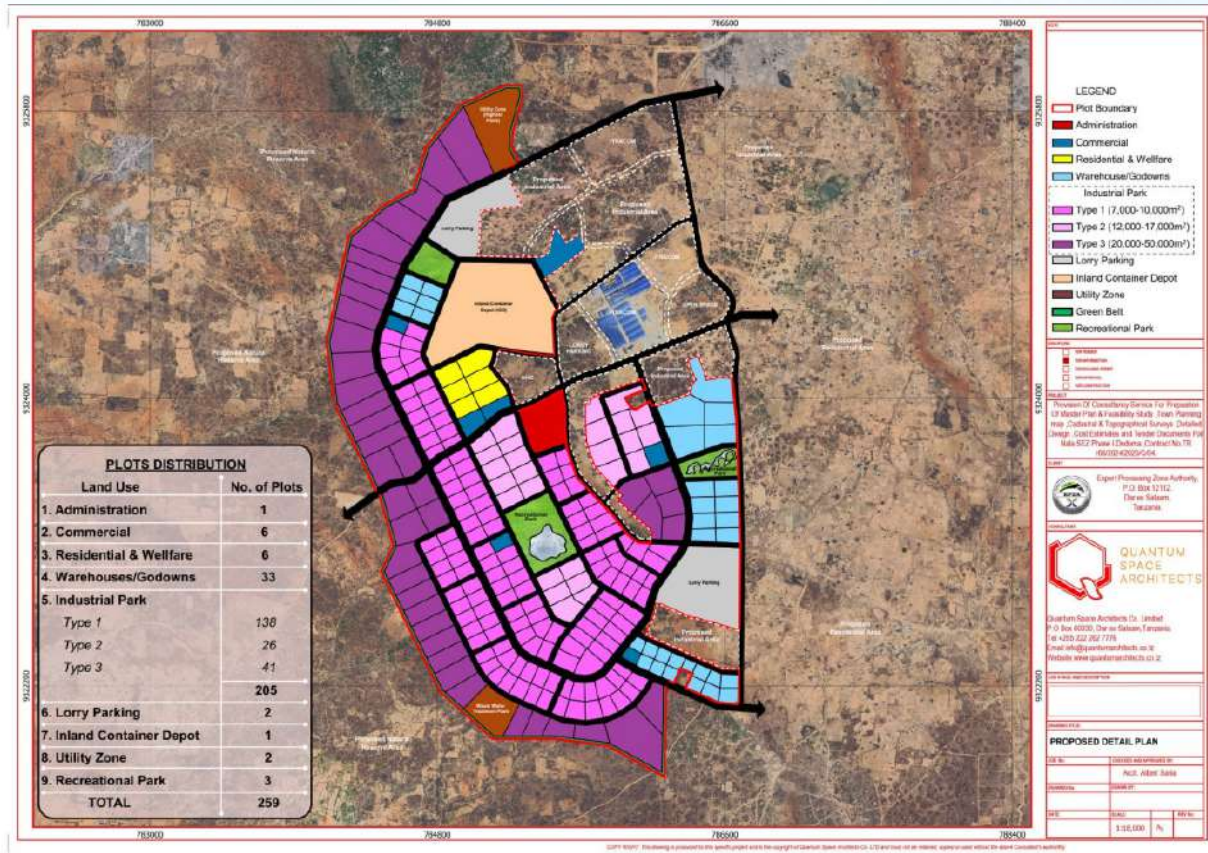
Situated within Nala Ward, approximately 21 km northwest of Dodoma city center, along the Dodoma-Singida highway, with proximity to the Standard Gauge Railway (under 10 km away).

Nala Special Economic Zone in Dodoma presents promising opportunities for investment due to its strategic location, available land, and alignment with the government's vision to industrialize and decentralize economic activities from Dar es Salaam to the capital.

Ideal for Agriculture value addition, fast-moving consumer goods (FMCG), Textiles and clothing, Pharmaceutical, Motor vehicles manufacturing and assembly and motor vehicles spare parts, Paper products and packaging materials, Rubber and rubber products, Assembly of engines for motor vehicles, boats, tractors and motorcycles, Manufacturing simple machinery, solar panels, batteries and other green transition technologies, Household appliances and electronics, Wood products, furniture and building materials.



Figure 3: Layout Map for Nala SEZ



Source: TISEZA, 2025

2.4. BUZWAGI SEZ

About Buzwagi SEZ

Tanzania Investment and Special Economic Zones (TISEZA), in its determination to transform Tanzania into the New HUB for manufacturing in Africa, has demarcated suitable land, approximately 1,333 hectares, for the Buzwagi Special Economic Zone. Buzwagi Special Economic Zone is going to be the first Mining Hub that supports the growth of the Mining Sector in the region and the country in general.

The Buzwagi SEZ is located at an old Buzwagi Gold Mine site within Kahama District in Shinyanga Region. It's 30 kilometres from Isaka Dry Port and approximately 260 kilometres away from Mwanza airport. Buzwagi SEZ is connected through a highway tarmac road

from Dar Es Salaam Port. Buzwagi SEZ has its operating airport with a 1.5-kilometer runway with a terminal building holding capacity of 250 passengers, including a VVIP Lounge.

This area is well linked to the functional 60 Mega Watt power substation, 3Million cubic litres of readily water reserve, full serviced accommodation, administration offices as well as a guaranteed security with the 17km concrete fenced wall. Buzwagi Special Economic Zone is 25km away from a railway line linking the Isaka Port and Central Railway Line (SGR & MGR) which subsequently connects Tanzania - Zambia Railway (TAZARA)

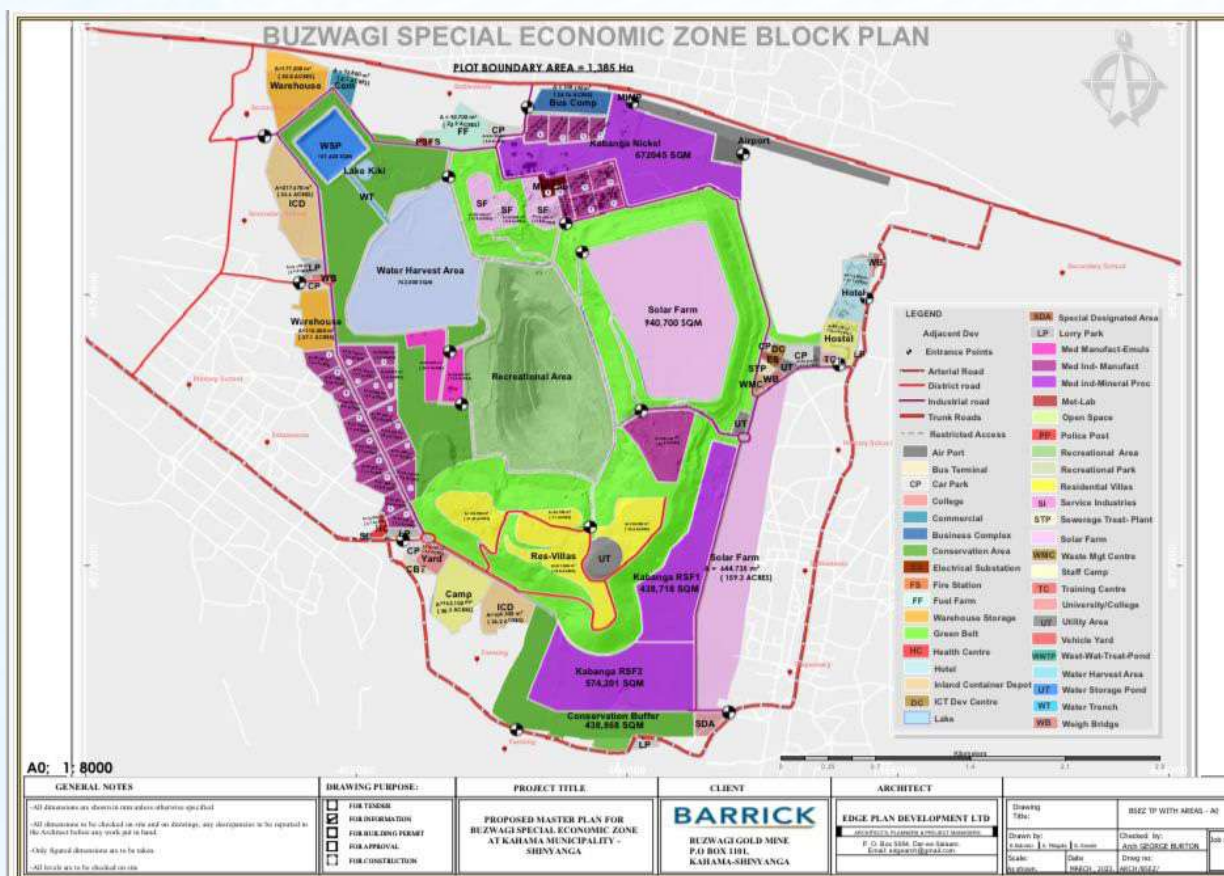
Buzwagi Special Economic Zone serves as a regional gateway where Kahama serves as a trade corridor linking Tanzania with DRC, Rwanda, Burundi, and Uganda, positioning

Buzwagi SEZ as a cross-border hub for industrial trade.

In this project, TISEZA targets to attract high value manufacturing and commercial projects in the key activities such as;

- i. Mineral Value addition
- ii. Manufacturing (Agro and Livestock Processing, Motor Vehicles manufacturing and assembly)
- iii. Renewable Energy

Figure 4: Layout Map for Buzwagi SEZ



Source: TISEZA, 2025

Application forms available at www.tiseza.go.tz or Visit us at

TISEZA Head Office PSSSF 1st Floor Golden Jubilee Tower-Ohio St DAR ES SALAAM Mobile: +255 678 327 060 +255 755 528 522	TISEZA Central Zone Old Dodoma Municipal Building DODOMA Mobile: +255 784 771 773 +255 754 295 237	TISEZA Northern Zone Ngorongoro Tourism Centre Building ARUSHA Mobile: +255 755 333 341 +255 713 331 005
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03

SECTION THREE
UPDATES ON REFORMSTANZANIA STEPS BOLDLY INTO THE SECOND PHASE
OF BUSINESS AND INVESTMENT REFORMS

By Raymond Mtani (PoPI)

Tanzania is taking yet another confident leap toward becoming one of Africa's most attractive destinations for business and investment. On April 3, 2025, the Government officially kicked off the process of formulating MKUMBI II second phase of its national Blueprint for Business and Investment Climate Reform. The launch event, held in Dar es Salaam, was graced by Prime Minister, Hon. Kassim Majaliwa Majaliwa (MP), who emphasized the country's unwavering commitment to transforming the way business is done. "This is more than just a policy process," he said. "It's about making Tanzania work better for investors, entrepreneurs, and all Tanzanians."

MKUMBI II builds on the foundation laid by the first reform phase, which is scheduled to be concluded by the end of this year. But this new chapter goes further, aiming not just to fix what isn't working but also to future-proof Tanzania's economy in a rapidly changing world.

At its core, MKUMBI II is designed to remove the remaining hurdles that make doing business harder than it

should be. These include outdated regulations, bureaucratic red tape, and coordination gaps among institutions. But more importantly, this next phase will respond to emerging challenges and opportunities — such as the rise of digital economies, innovation ecosystems, and the urgent need to support SMEs and startups, which are increasingly powering growth, jobs, and resilience across the country.

"We're not just reforming for today," said a senior official from the President's Office – Planning and Investment. "We're building a system that can serve Tanzania for the next 25 years."

WHAT HAS BEEN ACHIEVED SO FAR?

The first MKUMBI program did not go unnoticed. It introduced major improvements to Tanzania's business environment, most notably the creation of a One-Stop Facilitation Centre at the predecessors of TISEZA, which made it easier for investors to get the services they need under one roof.

The program also streamlined business registration, improved access to land for investment, amended key legislation including the Investment Act, and introduced tax reforms aimed at building investor confidence. Coordination between regulatory bodies improved, leading to faster approvals and fewer overlaps and changes that boosted

Tanzania's image on the global investment map and sparked a rise in both local and foreign investments.

WHY A SECOND PHASE IS NECESSARY

Despite this progress, not everything moved as swiftly as planned. Challenges such as fragmented coordination, frequent regulatory shifts, limited awareness of reforms among stakeholders, and the slow uptake of digital systems—particularly at the local government level—hindered the pace of change. These lessons, however, have become the building blocks for MKUMBI II.

A REFORM AGENDA FOR A NEW ERA

MKUMBI II is shaped by a clear set of goals: Deepen reforms introduced in the previous MKUMBI; align with Tanzania's Vision 2050, which envisions an inclusive, industrial, and investment-driven economy; boost competitiveness within East Africa and beyond; and empower the private sector to grow by removing barriers to entry, innovation, and

expansion.

To ensure the process reflects the voices of real businesspeople, farmers, investors, innovators, and regulators, the Government has led a consultative and inclusive approach. A technical team from the President's Office, Planning and Investment has coordinated nationwide dialogues involving: Private sector actors and business associations; government agencies and service providers; international development partners; and civil society, academia, and thought leaders.

So far, this process has collected a wealth of ideas and feedback. The team is now preparing a draft of MKUMBI II based on those contributions.

STILL TIME TO SHARE YOUR VOICE

If you're a business owner, investor, policy advocate or simply someone with a stake in Tanzania's economic future your views still matter. Please share your feedback via: maoni.mkumbi@planninginvestment.go.tz



Hon. Kassim Majaliwa Majaliwa (MP), Prime Minister of the United Republic of Tanzania, during the official launching of the process for formulating MKUMBI II second phase of its national Blueprint for Business and Investment Climate Reform.





A group photo of Hon. Kassim Majaliwa Majaliwa (MP), Prime Minister of the United Republic of Tanzania, government leaders, and stakeholders during the official launching of the process for formulating MKUMBI's second phase of its national Blueprint for Business and Investment Climate Reform.

04

SECTION FOUR INVESTMENT PERFORMANCE

This chapter provides highlights on investment performance of TIC and EPZA projects separately as the reported investments were undertaken during the operational period of both institutions covering April to June 2025. Subsequent editions will consolidate reporting under TISEZA, categorising projects as either special zone or non-special zone investments.

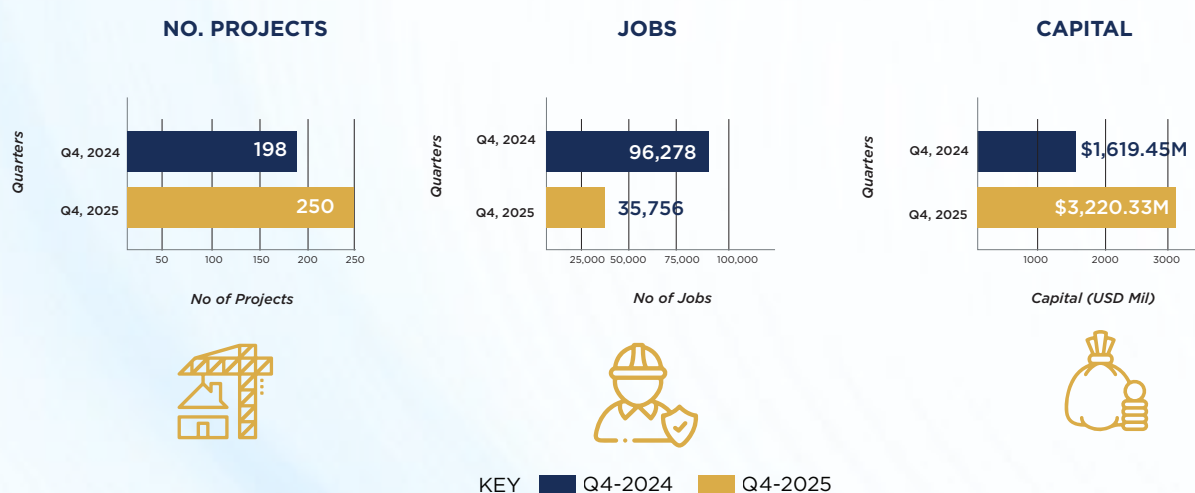
4.1. TIC

4.1.1 Investment Trends

The Centre recorded a marked improvement in the quality of investment projects, capital, and job creation. In the fourth quarter of 2025 (April-June), TIC registered 250 investment projects, with a total value of US\$3,220.33 million. These projects are expected to generate 35,756 new job opportunities.

This represents a remarkable increase of 26% in the number of approved registered projects compared to the same period of the previous year, where TIC only registered 198 projects worth US\$1,619.45 million that were expected to generate 96,278 new jobs. Additionally, there has been an increase in capital by 99%, as shown in Figure 5.

Figure 5: Trends on investments, capital and jobs



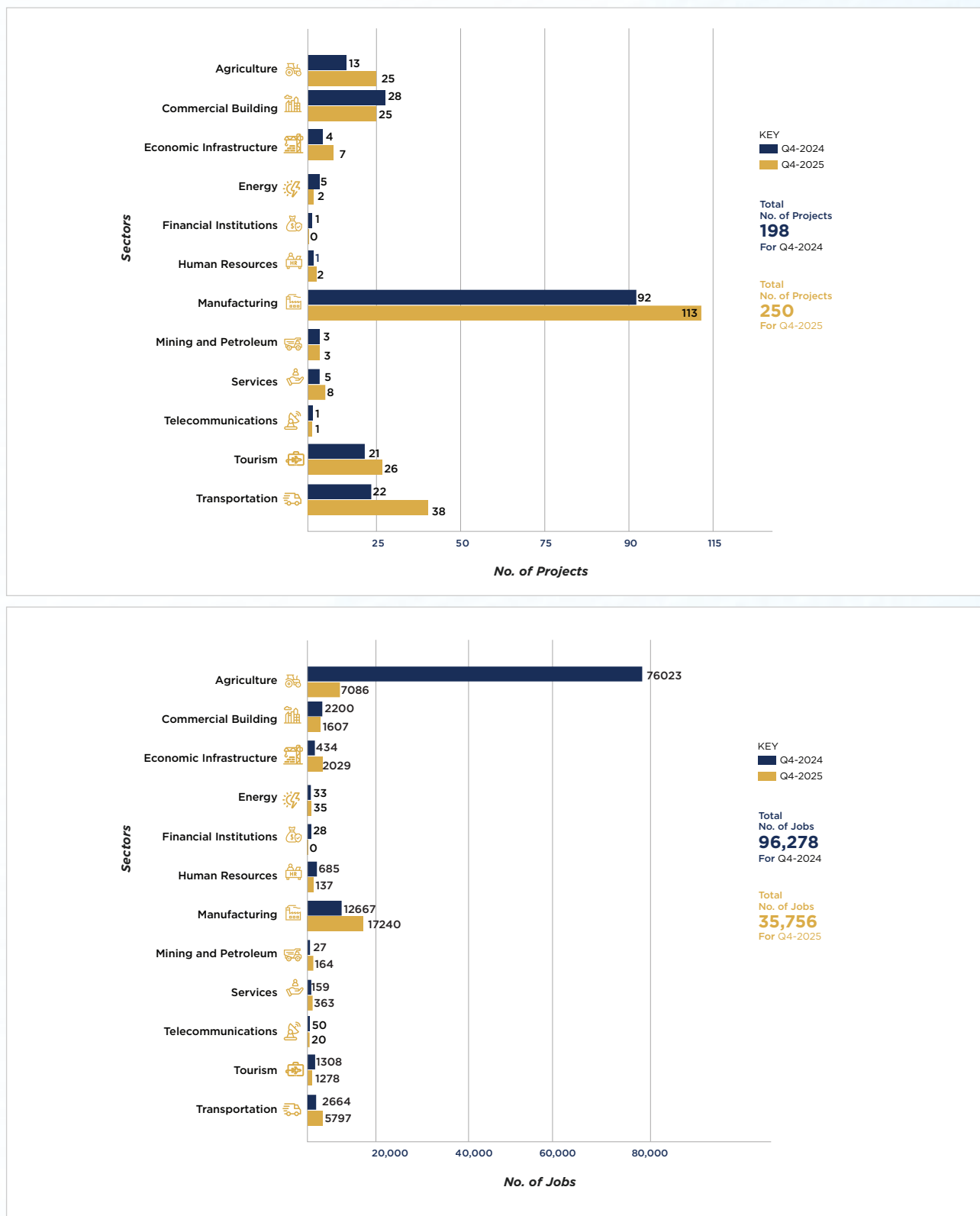
Source: TIC, 2025

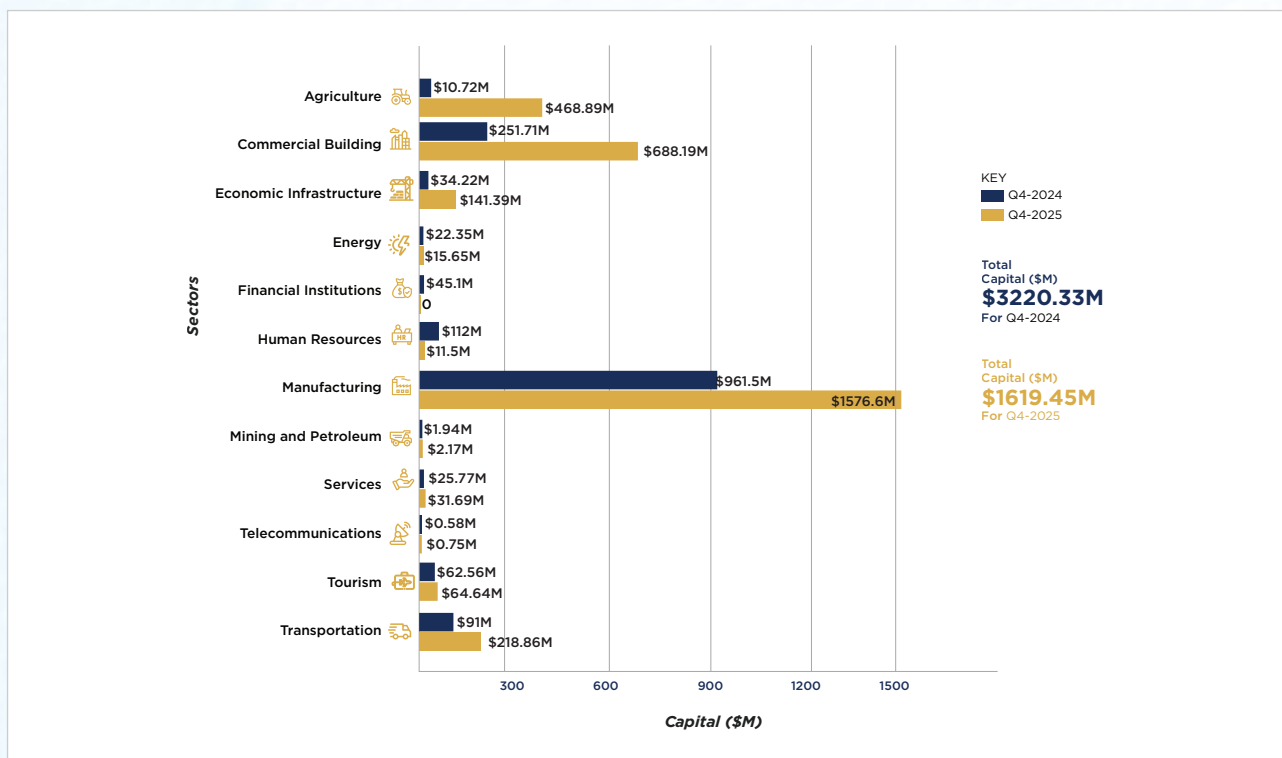
4.1.2. Registered Investments by Sector

In the fourth quarter, there was a notable increase in the number of registered projects and investment capital in the agriculture, manufacturing, tourism, and transportation sectors.

Sectors that recorded a positive increase in the projected number of jobs include economic infrastructure, manufacturing, mining and petroleum, services and transportation. On the other hand, sectors that attracted more capital include Manufacturing, Commercial Building, Agriculture, Economic Infrastructure, and Transportation, as shown in Figure 6.

Figure 6: Summary of Investments by Sector



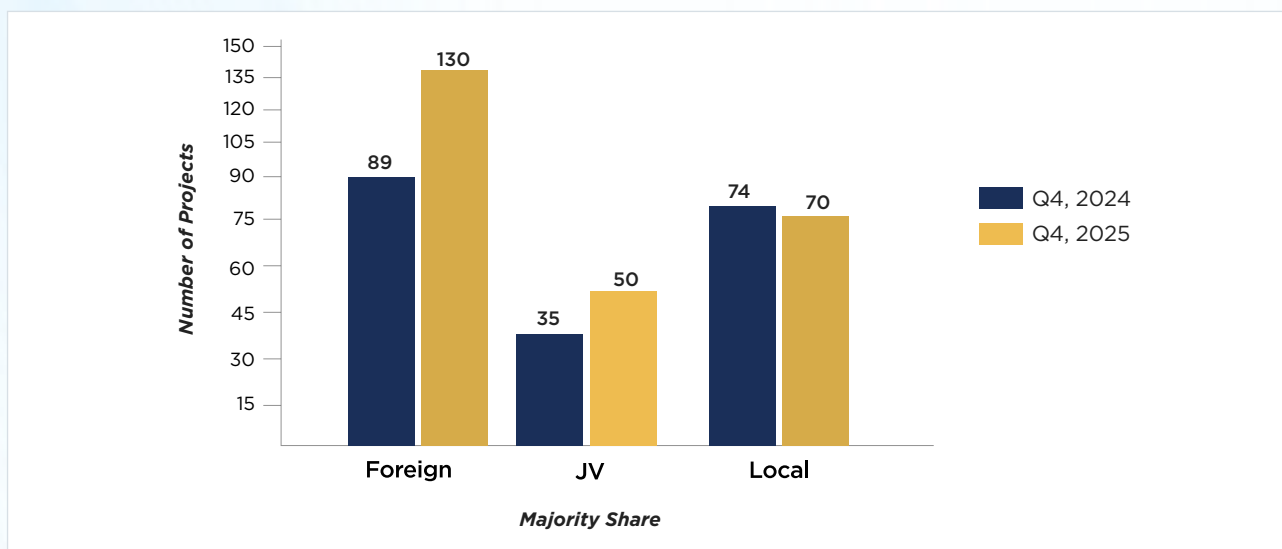


Source: TIC, 2025

4.1.3. Projects Ownership

In Q4, Project ownership increased for both foreign entities and joint ventures (JVs). The number of projects owned by foreign entities has risen to 130, compared to 89 registered in the same period last year. In terms of JV ownership, the number of projects increased to 50 as compared to 35 registered in the same period, as shown in Figure 7.

Figure 7: Projects Ownership



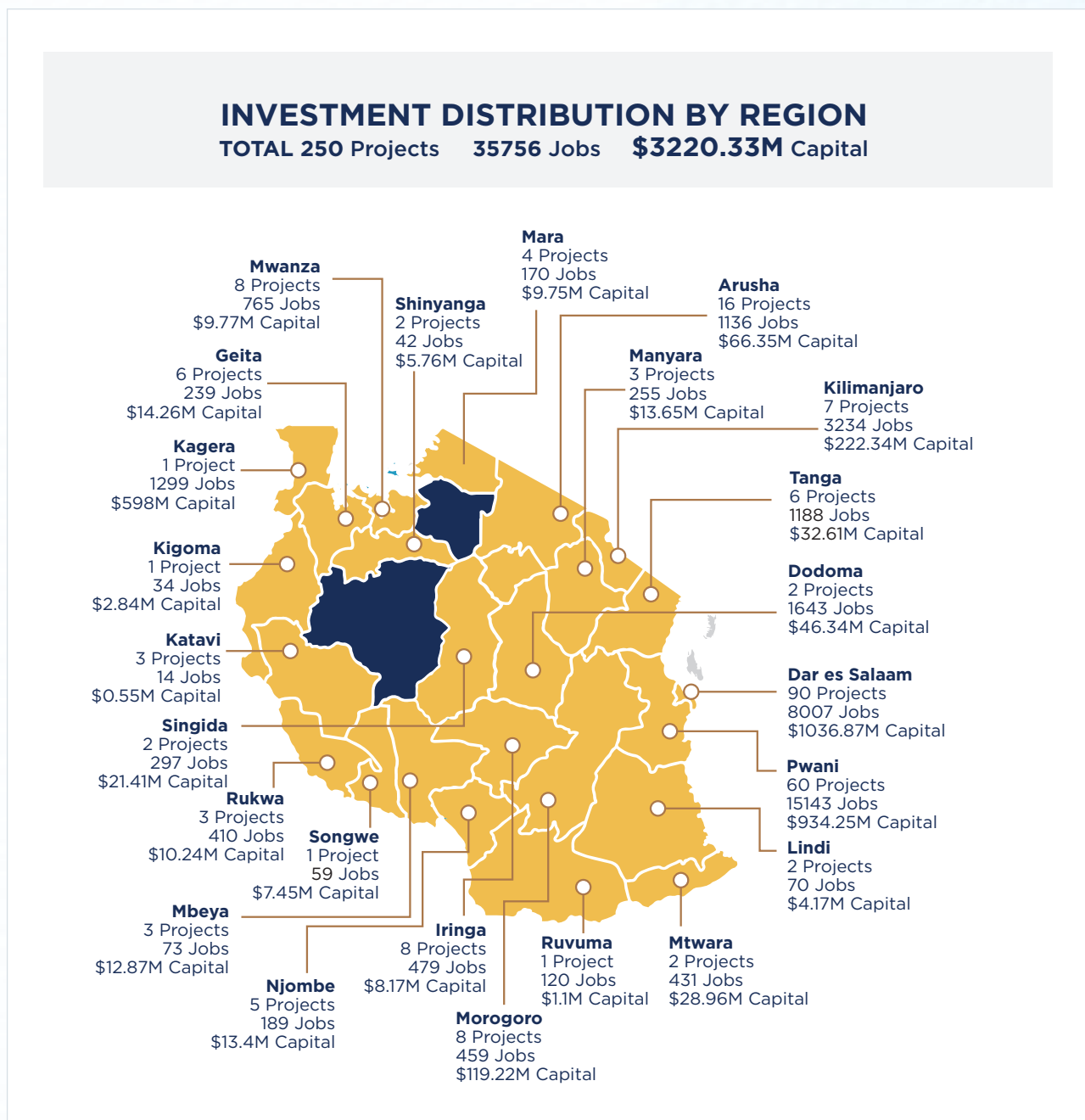
Source: TIC, 2025



4.1.4. Regional Distribution of Projects

During Q4, the majority of the projects registered were located in Dar es Salaam, which attracted 90 projects. Pwani followed with 60 projects and Arusha with 16 projects. All the registered projects are expected to invest a total of US\$3,220.33 million and create 35,756 jobs when fully operational. Figure 8 portrays projects registered per region in the Tanzania Mainland.

Figure 8: Investment Distribution by Region



Source: TIC, 2025



4.1.5. Expansion Projects Registered

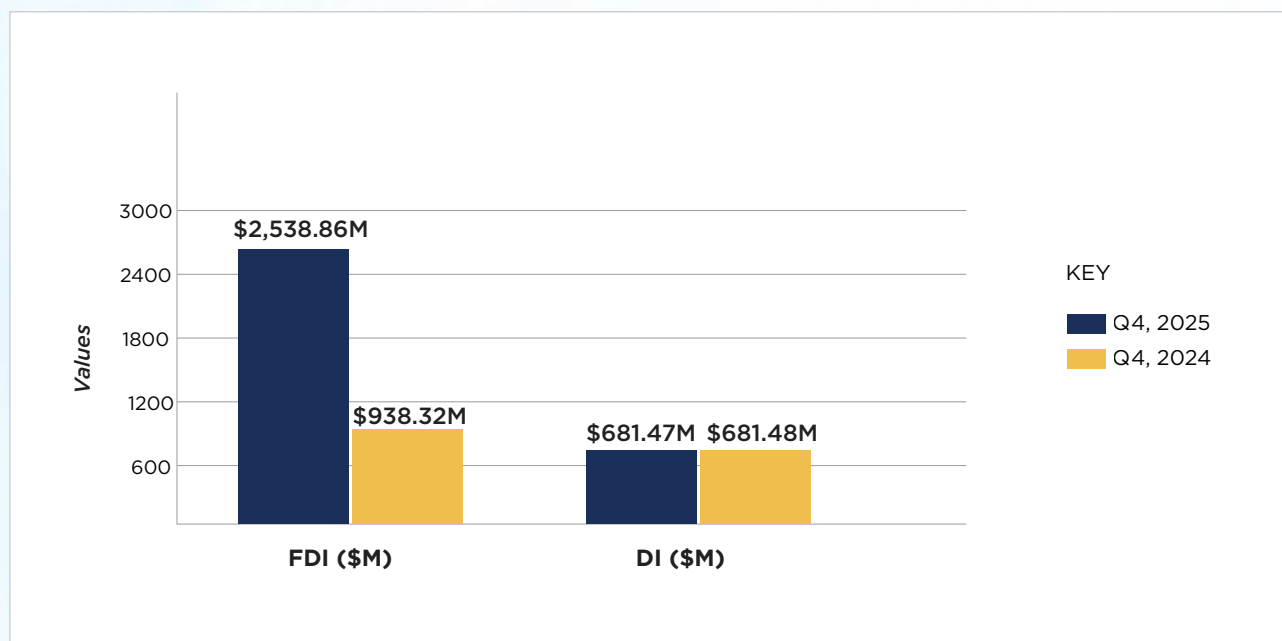
During this quarter, a total of 27 expansion and rehabilitation projects were registered, expecting to invest a total of US\$253.95 million and create a total of 7328 jobs. During the period of April to June 2024, the Centre recorded about 7 projects expecting to invest about US\$47.31 million and create about 690 jobs. Comparing this quarter with the same quarter in the previous year shows a positive increase in the number of projects by 286%, investment capital by 437% and job creation by 962%. This huge increase is a testimony that investors are highly attracted by the move taken by the government, aiming at creating a better trade and investment environment.

4.1.6. Analysis of FDI and DI

4.1.6.1 Comparison of FDI and DI

Throughout the fourth quarter of this year, TIC has been vigorously encouraging and streamlining investment activities, both domestic and foreign. Recent data reveals that Foreign Direct Investments (FDIs) constituted a notable share of the overall approved investments, comprising 78.8% or US\$2,538.86 million. Conversely, Domestic Investments (DIs) made up 21.2% of the total approved investments, amounting to US\$ 681.47million.

Figure 9: Comparison of FDI and DI



Source: TIC, 2025

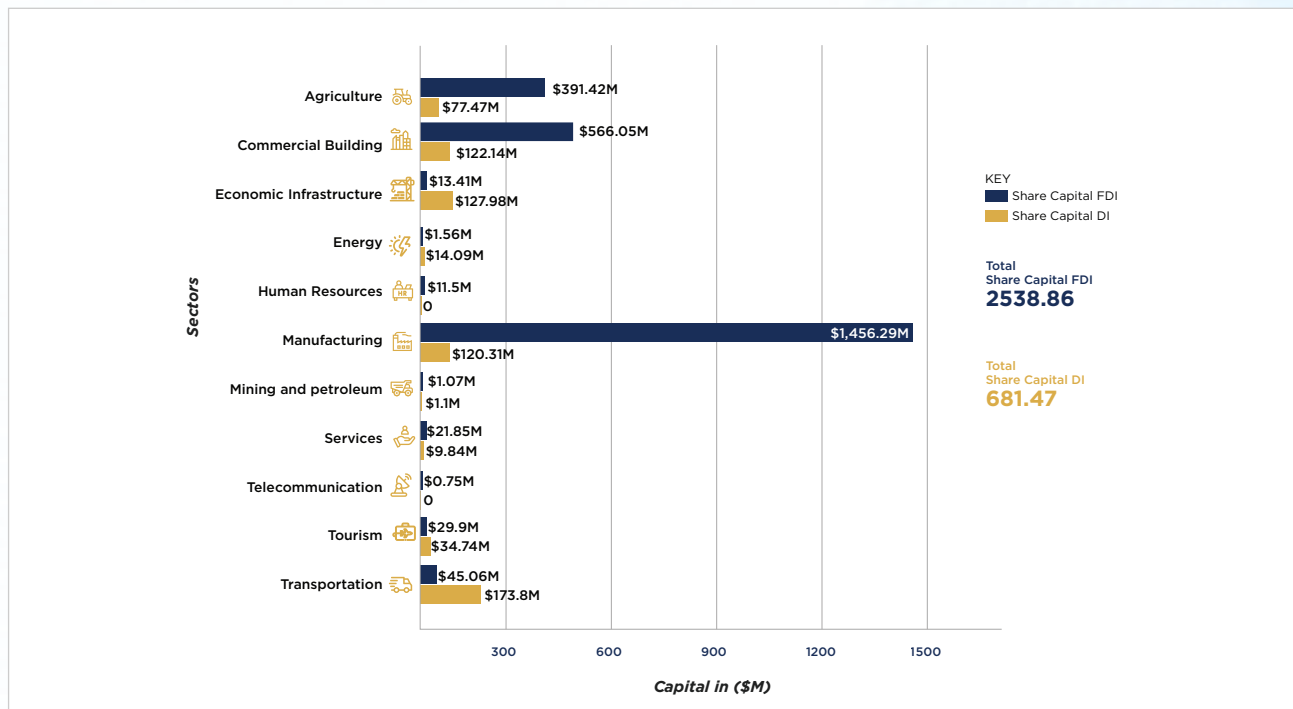
4.1.6.2 By Sector

During Q4, the top five sectors attracting FDI were Manufacturing, Commercial Building, Agriculture, Transportation, and Tourism. However, the top sectors attracting DI were Transportation, Economic Infrastructure, Commercial Building, Manufacturing and Tourism.



Shared Capital Q4 2025

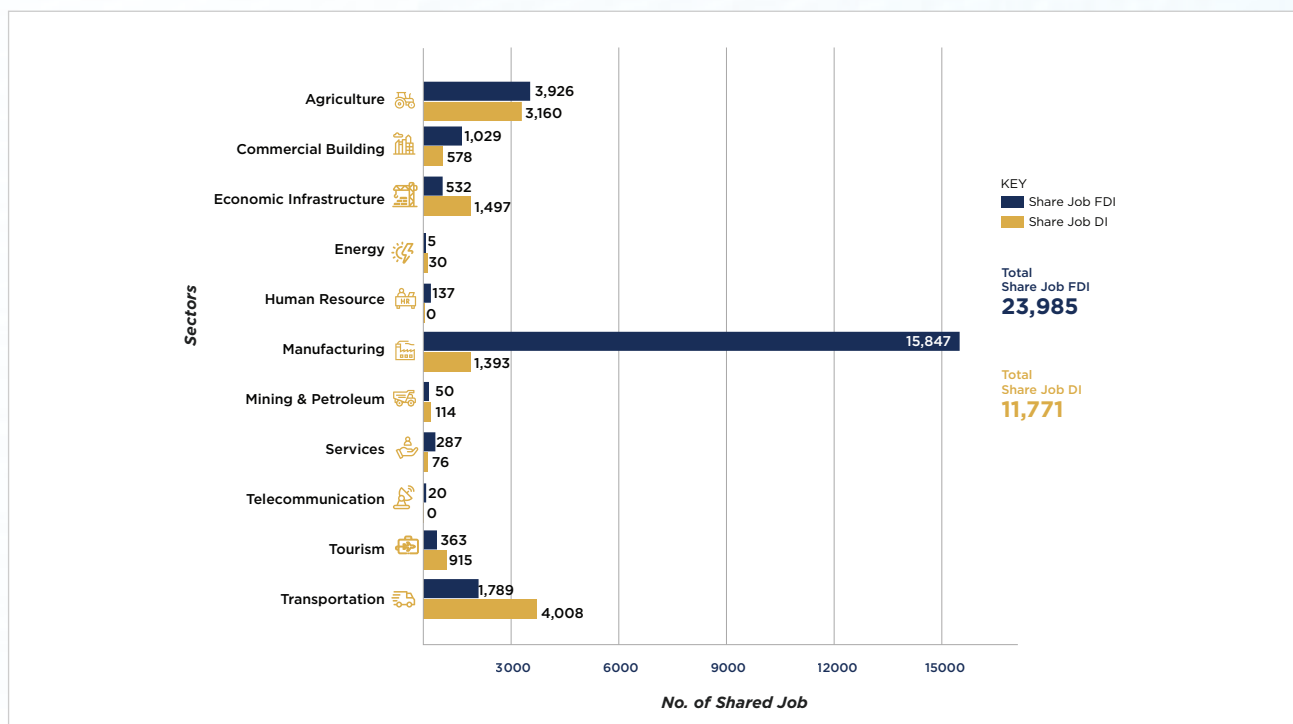
Figure 10: Shared Capital for FDI and DI



Source: TIC, 2025

Shared Job Q4 2025

Figure 11: Shared Job for FDI & DI



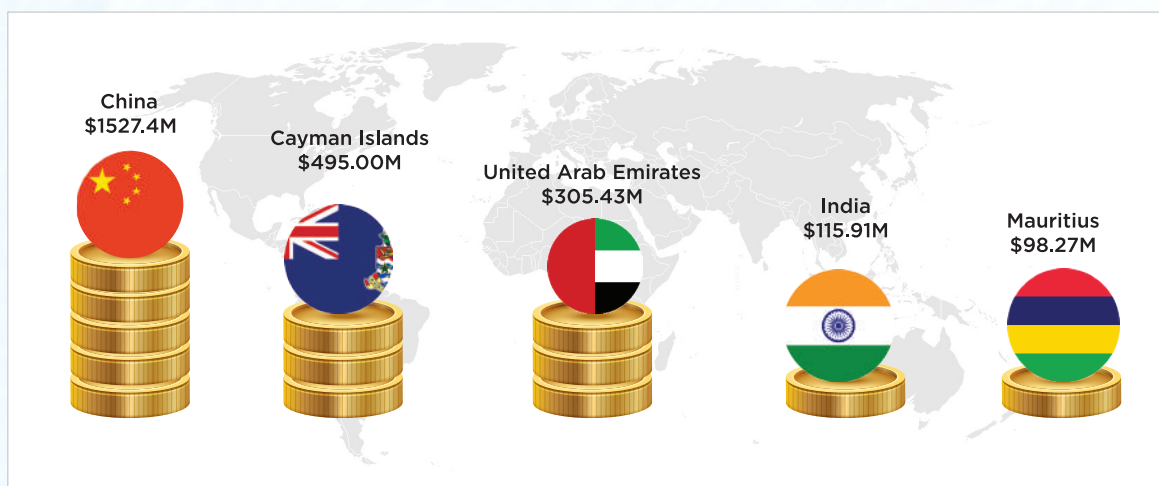
Source: TIC, 2025



4.1.6.3 FDI by Country

The top five sources of FDI recorded in Q4 were, China, Cayman Islands, United Arab Emirates, India, and Mauritius as indicated in Figure 12.

Figure 12: Top five sources of FDI



Source: TIC, 2025

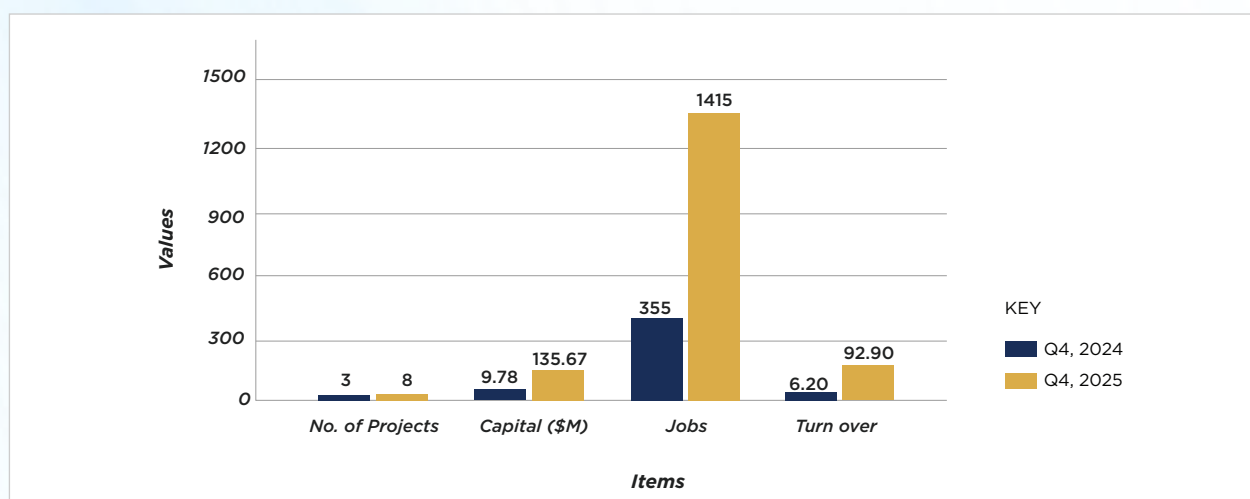
4.2 EPZA

4.2.1 Investment Trends

The Export Processing Zones Authority (EPZA) reports a marked improvement in the quality of investment projects, capital, job creation and turnover. In the fourth quarter of 2025 (April-June), EPZA registered 8 investment projects, with a total value of US\$ 135.67 million. These projects are expected to generate 1,415 new job opportunities and the turn over of US\$ 92.90.

This represents a remarkable increase of 166% in the number of approved registered projects compared to the same period of the previous year, where EPZA only registered 3 projects worth US\$ 9.78 million that were expected to generate 355 new jobs. Additionally, there has been an increase of increase of US\$125.89 million, surge in capital inflows as shown in Figure 13.

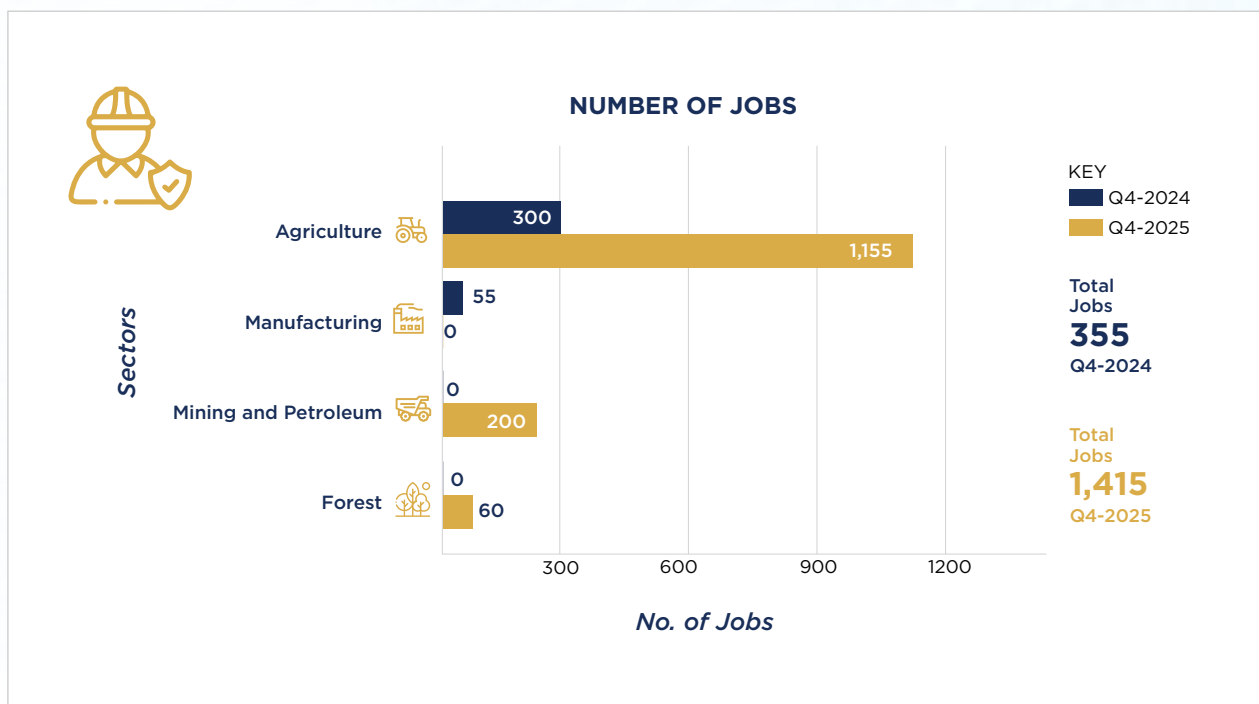
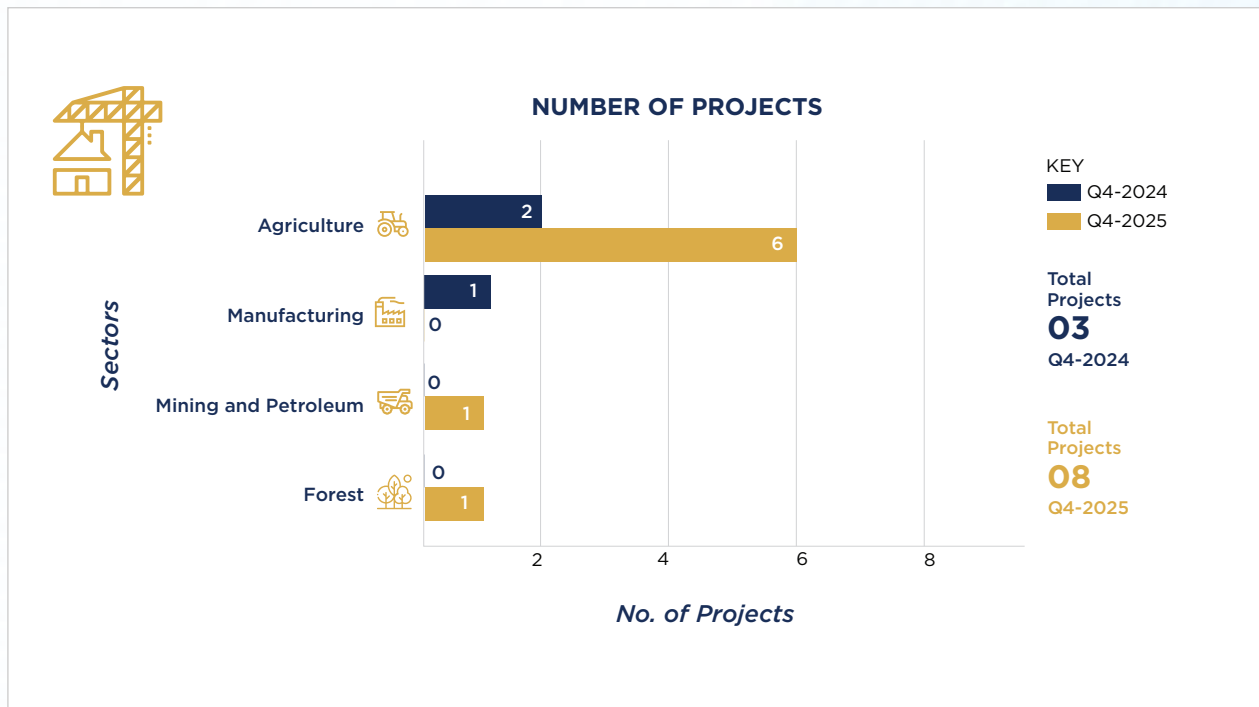
Figure 13: Trends in investments, capital, and jobs

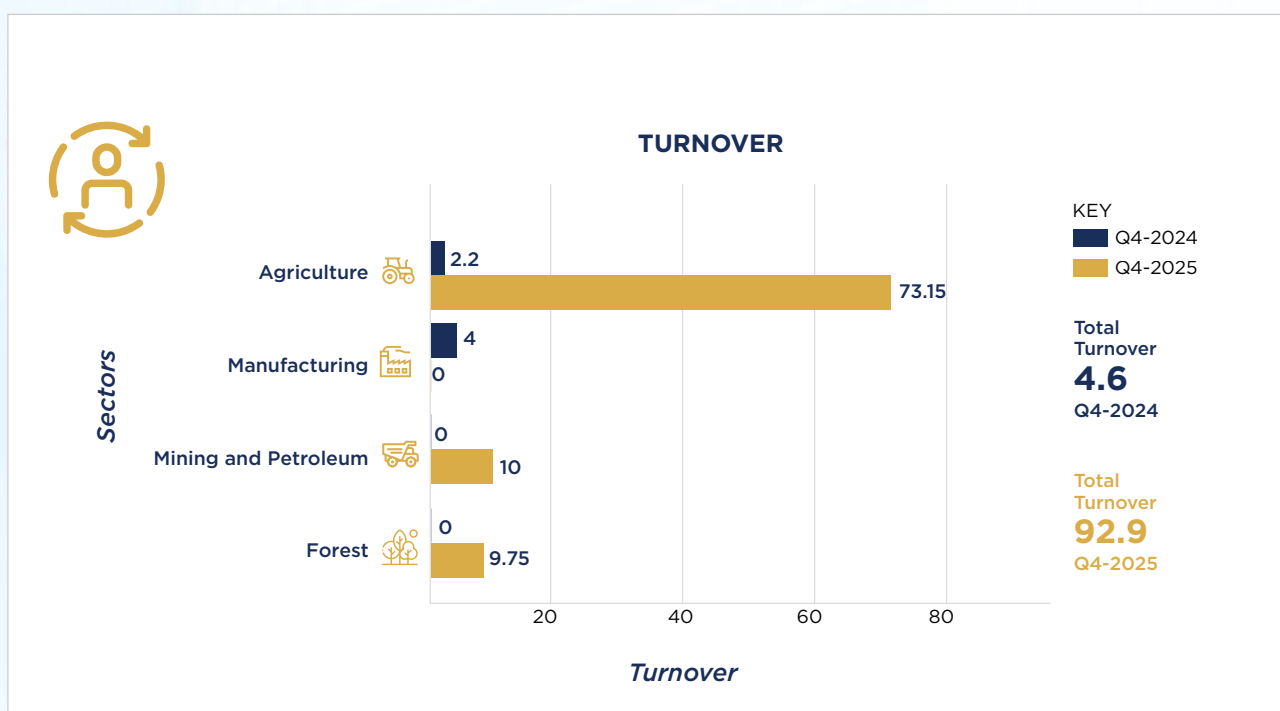
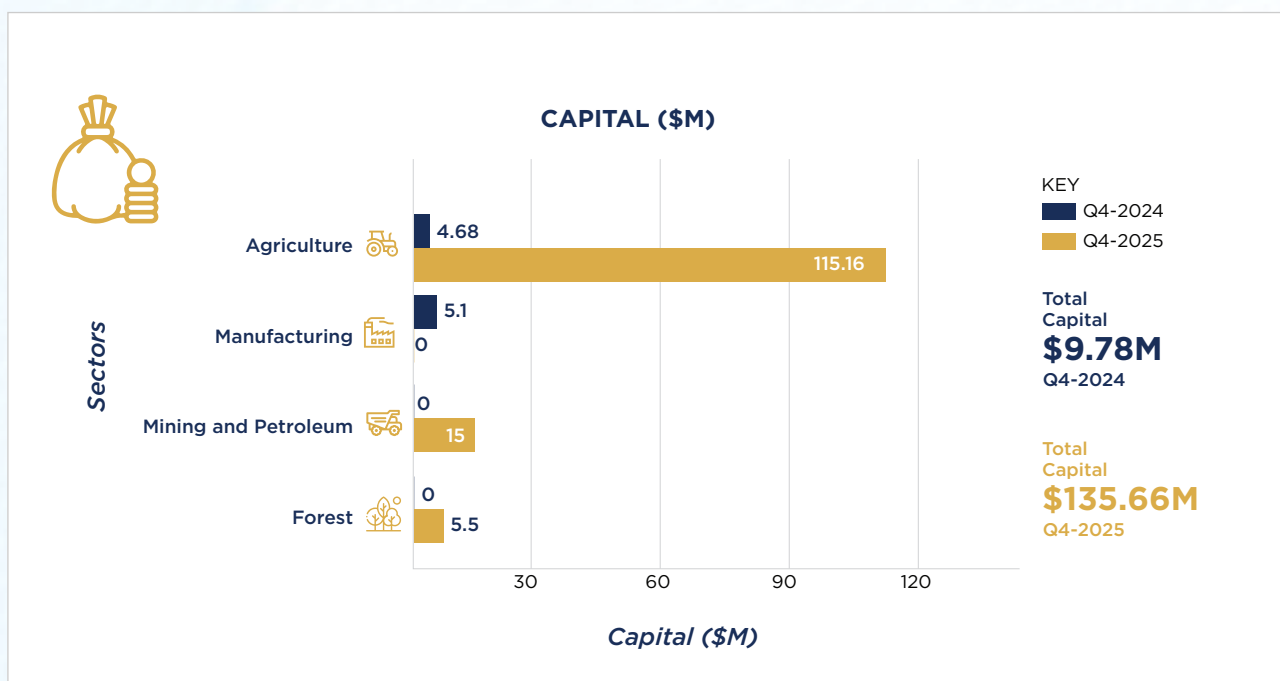


4.2.2. EPZA - Registered Investments by Sector

In the second quarter, there was a marked increase in the number of registered projects and the level of investment capital within the agriculture, mining, and forestry sectors. These sectors also recorded a positive rise in the projected number of jobs. Notably, the agriculture, forestry, and mining sectors attracted the highest levels of capital investment. The agriculture sector, in particular, registered the most significant turnover, as illustrated in Figure 14.

Figure 14: Summary of Investments by Sector



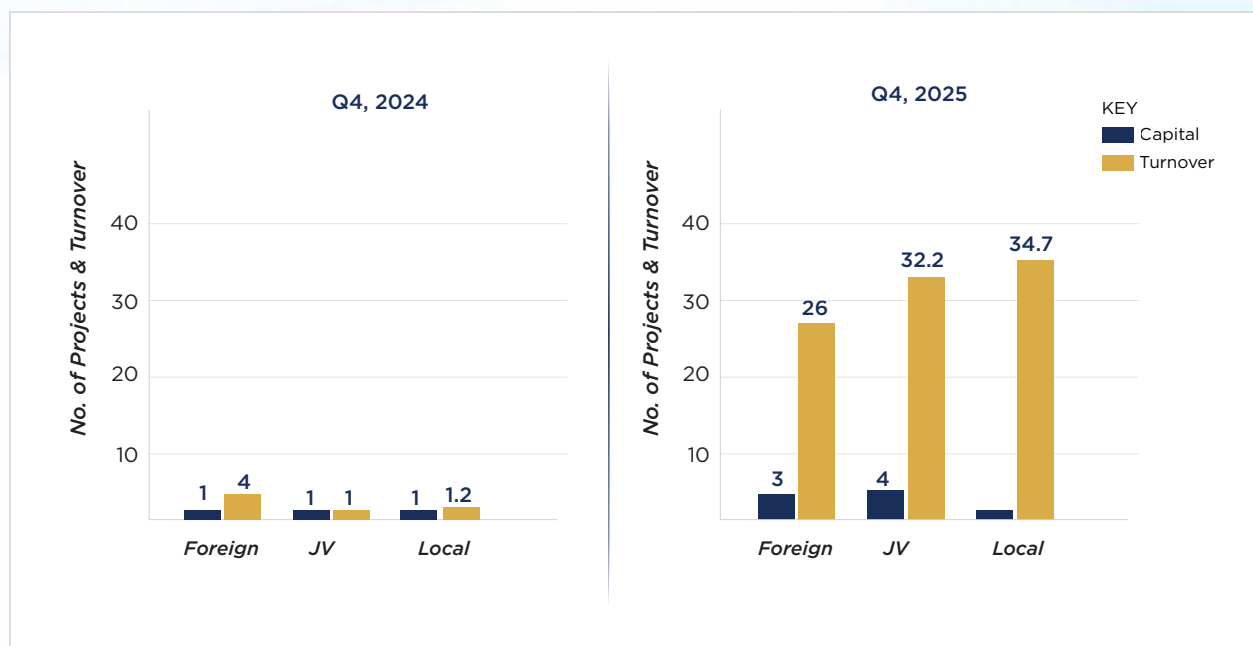


Source: EPZA, 2025

4.2.3. Project Ownership

In the Q4, there was an increase in project ownership by both foreign investors and joint ventures (JVs). The number of projects owned by foreign entities rose to three (3), compared with one (1) registered in the same period last year. Joint venture ownership also increased, with four (4) projects recorded this quarter, up from one (1) in the corresponding period of the previous year. By contrast, locally owned projects remained unchanged, with only one (1) project registered, the same as last year, as illustrated in Figure 15.

Figure 15: Projects Ownership

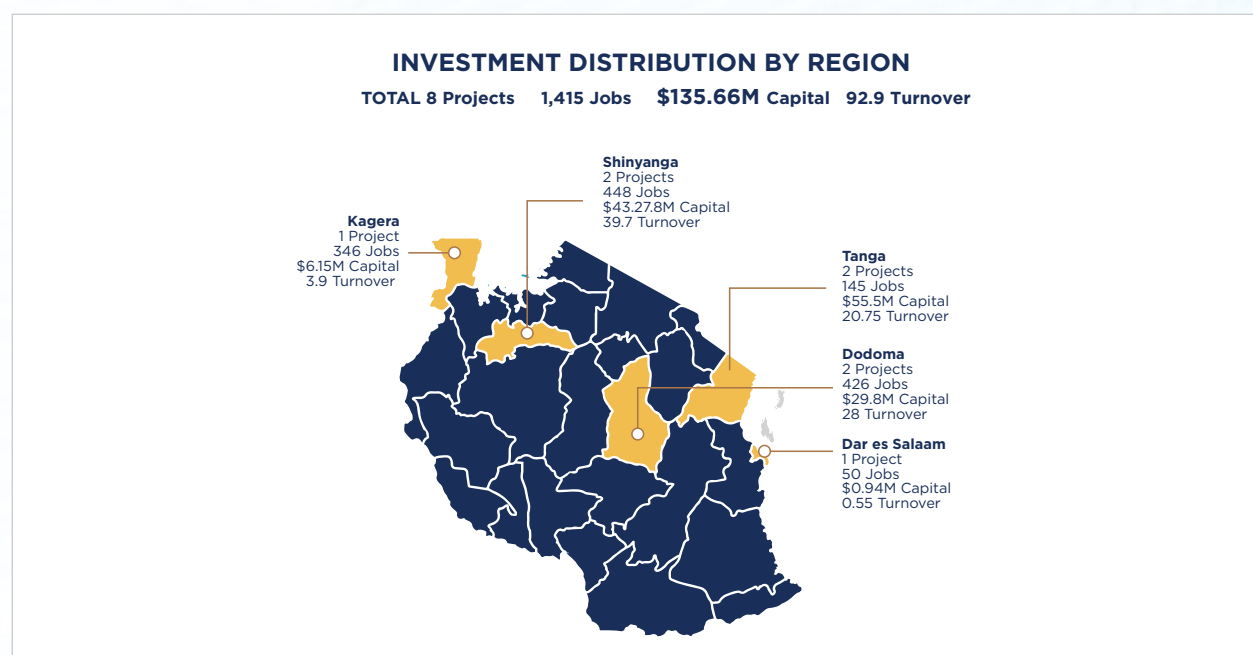


Source: EPZA, 2025

4.2.4. EPZA - Regional Distribution of Projects

During Q4 majority of the projects registered were located in Shinyanga, Dodoma and Tanga which attracted 2 projects for each region, followed by Kagera and Dar es salaam with 1 project each. All the registered projects are expected to invest a total of US\$ 135.66 million, create 1,415 jobs as well turnover of US\$ 92.9 million when fully operational. Figure 16 portrays EPZA projects registered per region in Tanzania Mainland.

Figure 16: Investment Distribution by Region



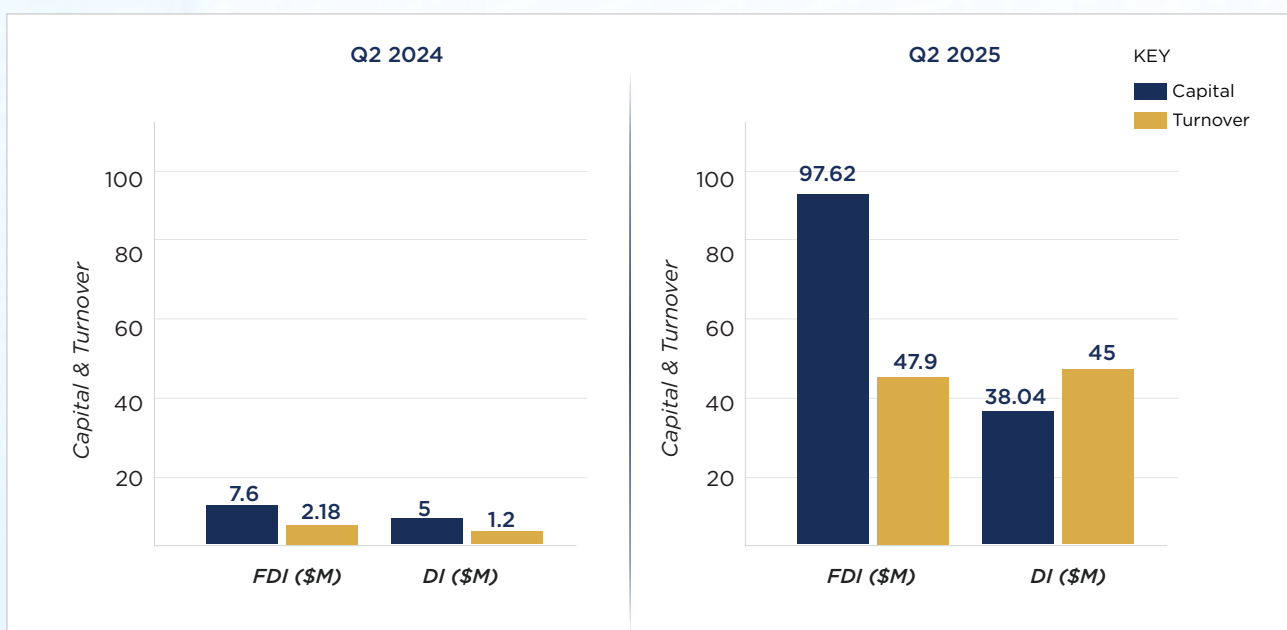
Source: EPZA, 2025

4.2.5. Analysis of FDI and DI

4.2.5.1 Comparison of FDI and DI

Throughout the second quarter of this year, EPZA has been vigorously encouraging and streamlining investment activities, both domestic and foreign. Recent data reveals that Foreign Direct Investments (FDIs) constituted a notable share of the overall approved investments, comprising US\$ 97.62 million. Conversely, Domestic Investments (DIs) made up US\$ 38.04 million of the total approved investments, amounting to US\$ 135.66 million which expected an increase a total turnover of US\$ 92.9 million when full operational.

Figure 17: Comparison of FDI and DI



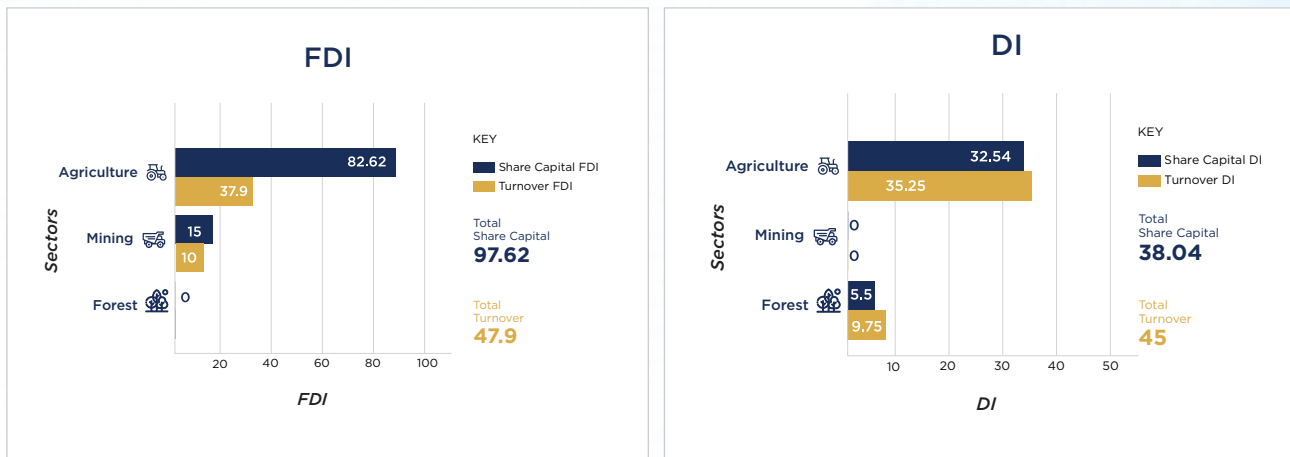
Source: EPZA 2025

4.2.5.2 By Sector

During Q4, the top three sectors attracting FDI were Agriculture and Mining. However, the top sectors attracting DI were the forest only.

Shared Capital Q4 2025

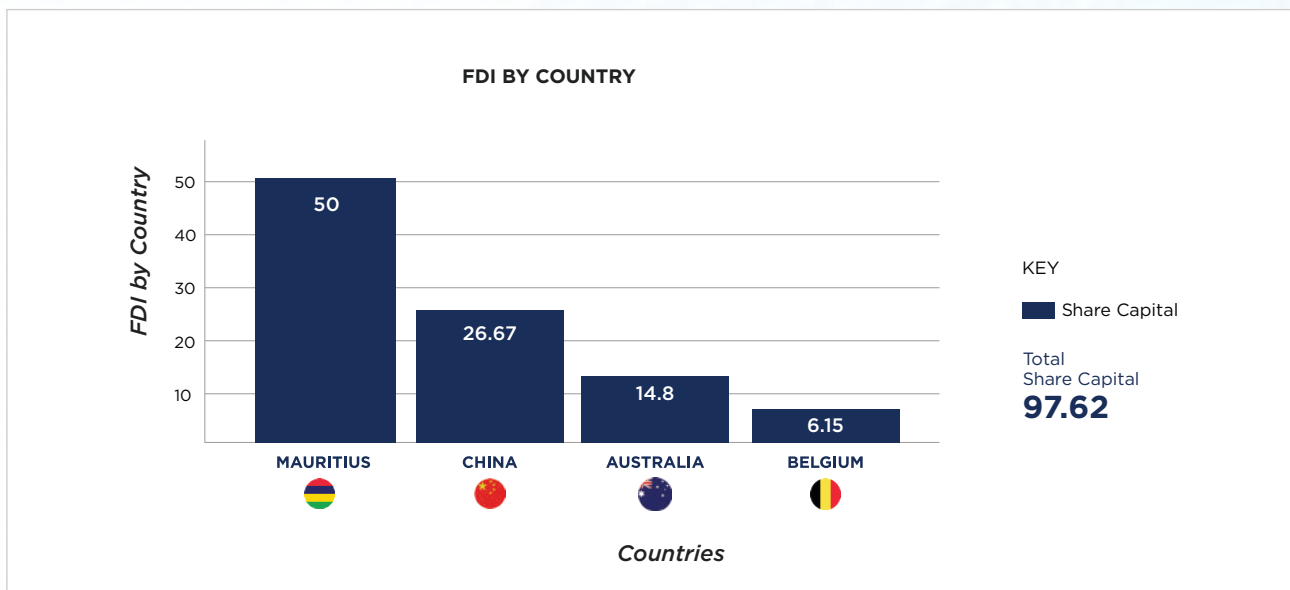
Figure 18: Source of FDI & DI by Sector



4.2.5.3 FDI by Country

The top sources of FDI recorded in Q4 for EPZA projects were China, Australia, Belgium, and Mauritius, as indicated in Figure 19.

Figure 19: Top sources of FDI



Source: EPZA, 2025

05

SECTION FIVE ONE-STOP FACILITATION CENTRE (OSFC) SERVICES

5.1. INTRODUCTION

TISEZA is committed to providing investors with a fast and efficient business process under the OSFC. The process involves obtaining all necessary permits, licenses, approvals, consents, authorizations, registrations, and other compliance requirements mandated by law to establish and operate an investment in the country.

The aim of providing services under the One Stop Facilitation Centre, which has 14 MDAs, is to improve the investment environment by reducing the time an investor spends accessing services, thereby allowing them to acquire all services in one location, as well as reducing bureaucracy. This Centre has proven to be efficient and effective in providing facilitation services, which can be reflected in the growing number of investors accessing its services.

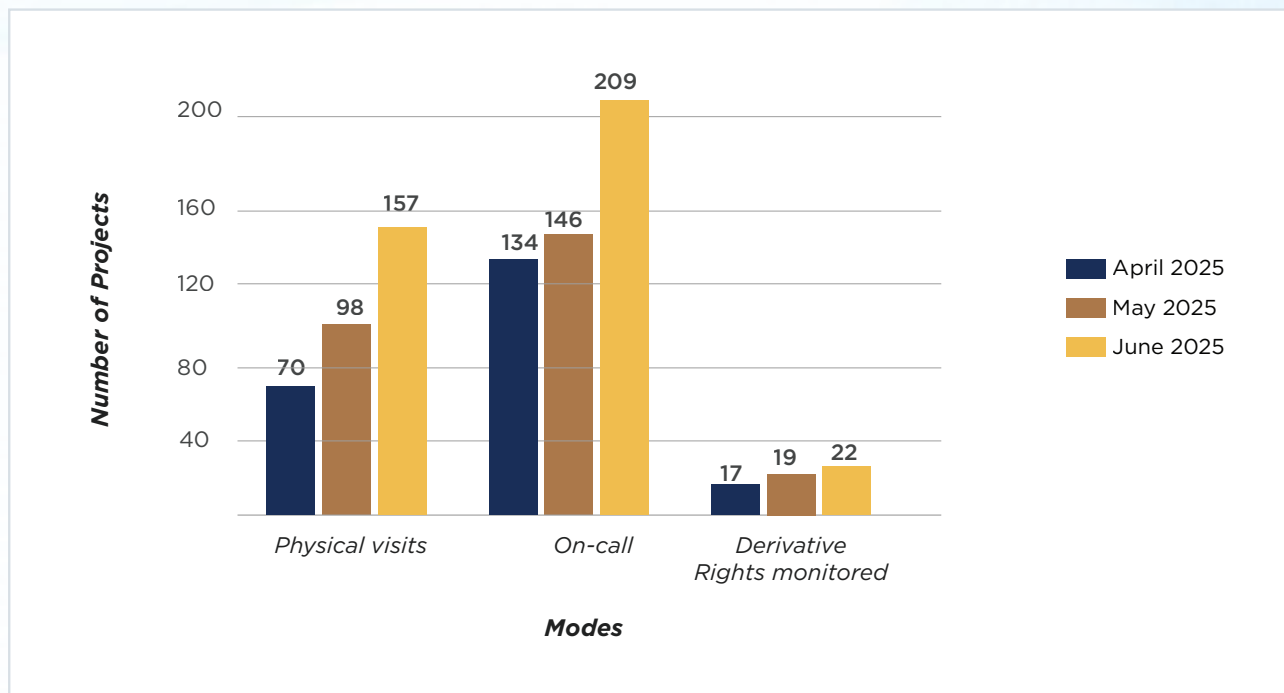
5.2. MONITORING AND EVALUATION

Monitoring and Evaluation (M&E) system under the TISEZA is well-administered to ensure that all projects under the Authority's jurisdiction are well-tracked and assessed. The Authority has consistently continued to undertake Monitoring and Evaluation of its registered projects. The aim is to create a close working relationship with the investors as well as to know the progress of their projects, the success of the projects, and the challenges that investors encounter in operating their investment projects, and ultimately take initiatives to address those challenges.

This strategy is implemented by the Authority in collaboration with officers from other MDAs under the One Stop Facilitation Centre, LGAs through Zone Offices, and other MDAs that are providing services to investors, but they are not under the OSFC. These initiatives are implemented through physical verification visits (PVVs), phone calls, and the progress reports submitted by investors annually.

The table below summarizes the Monitoring and Evaluation conducted to registered projects during Quarter 4.

Figure 20: Projects Monitored

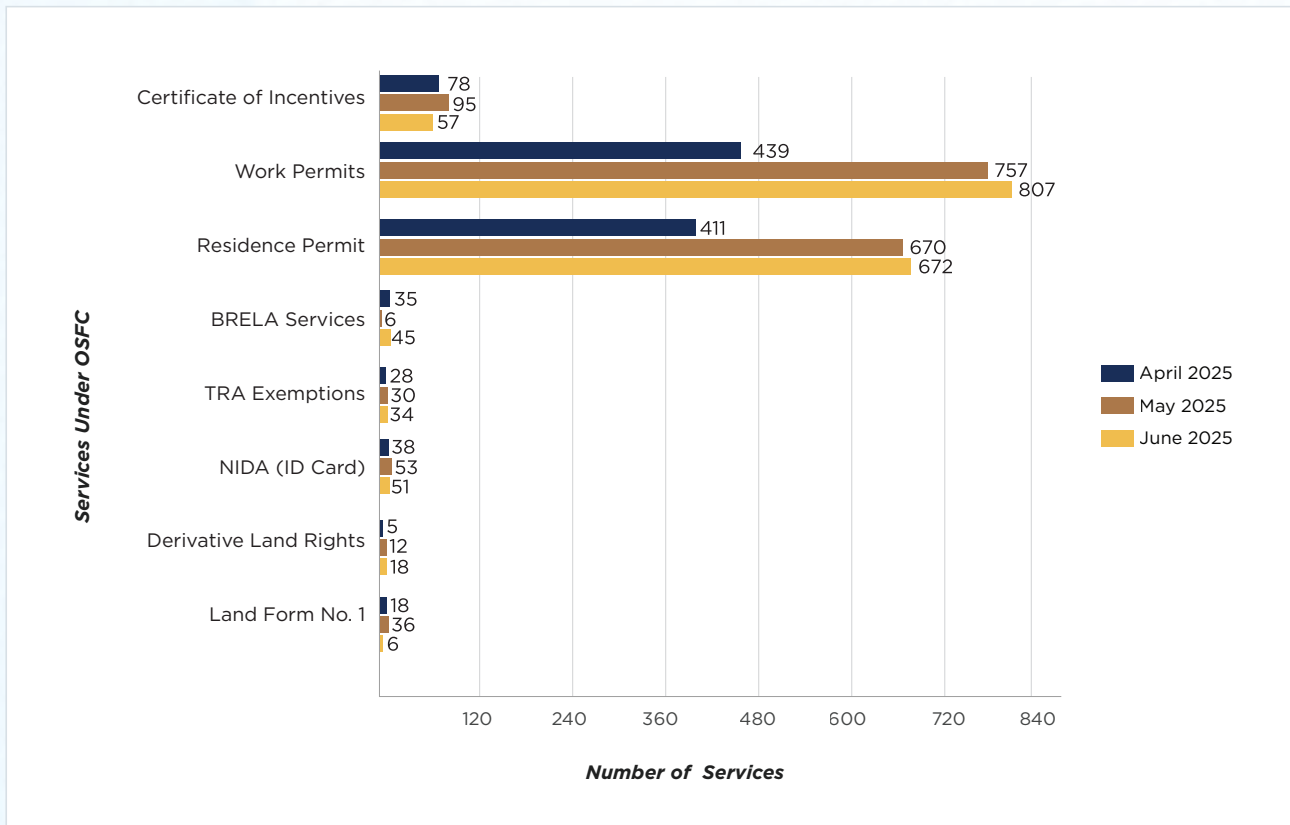


Source: TISEZA, 2025

5.3. FACILITATION SERVICES PROVIDED AT OSFC

The OSFC supports investors in a fast-track manner. During this quarter, Investors were facilitated to obtain Certificates of Incentives, Company Registration, Business and Industrial Licenses, Residence and Work Permits, Land Acquisition, Issuing Derivative Rights, Environment Certificates, Standard Product Certificates, and Licenses for both Food and Drugs. Others include Occupation, Health Safety Compliance Certificate, Tax Identification Number (TIN), and Tax Exemption; National Identity for Non-Citizens, and Electricity Supply support as indicated in Figure 21.

Figure 21: OSFC Services



Source: TISEZA, 2025

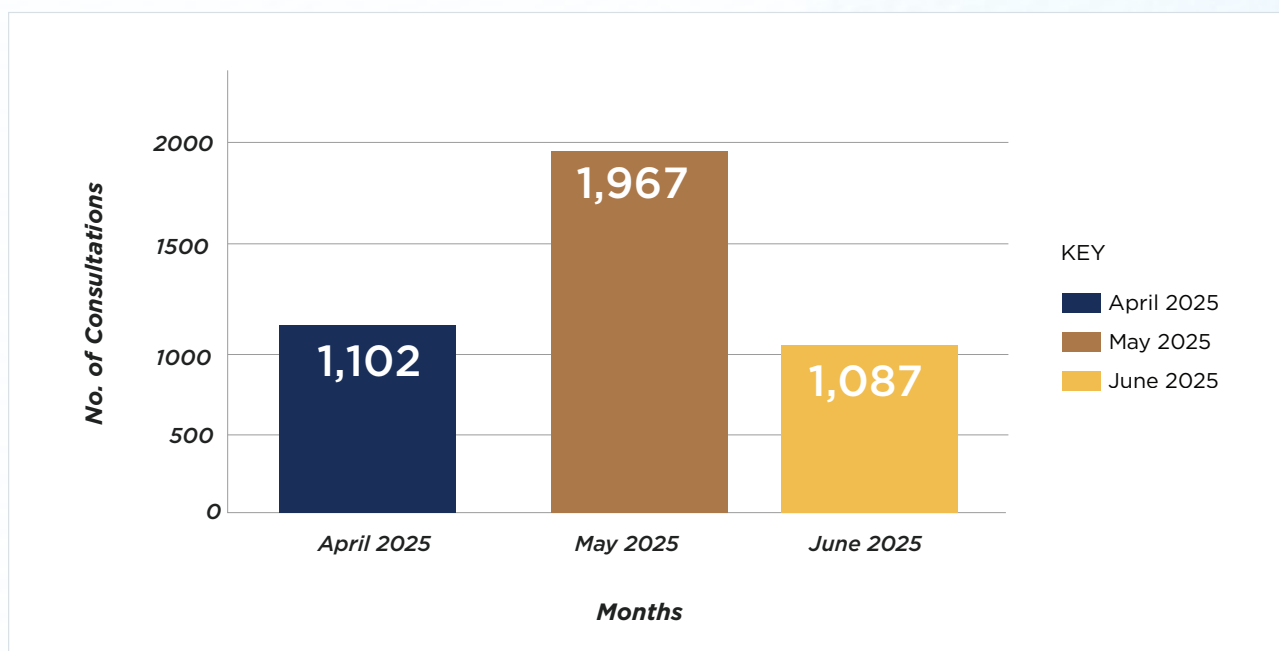


6.4. OTHER SERVICES PROVIDED AT THE OSFC

6.4.1. Consultation Service

CONSULTATION SERVICES CONDUCTED APRIL 2025, MAY 2025, & JUNE 2025

Figure 22: Consultation Services



Source: TISEZA, 2025

5.5. INVESTMENT CALL CENTRE (ICC)

During Quarter 4, the ICC gained significant attention from stakeholders. Our call Centre has made significant progress in attending to inquiries, with a total of 188 inquiries being attended to during this period. The inquiries received were related to work permits, residency permits, investment opportunities, and other investment-related topics.

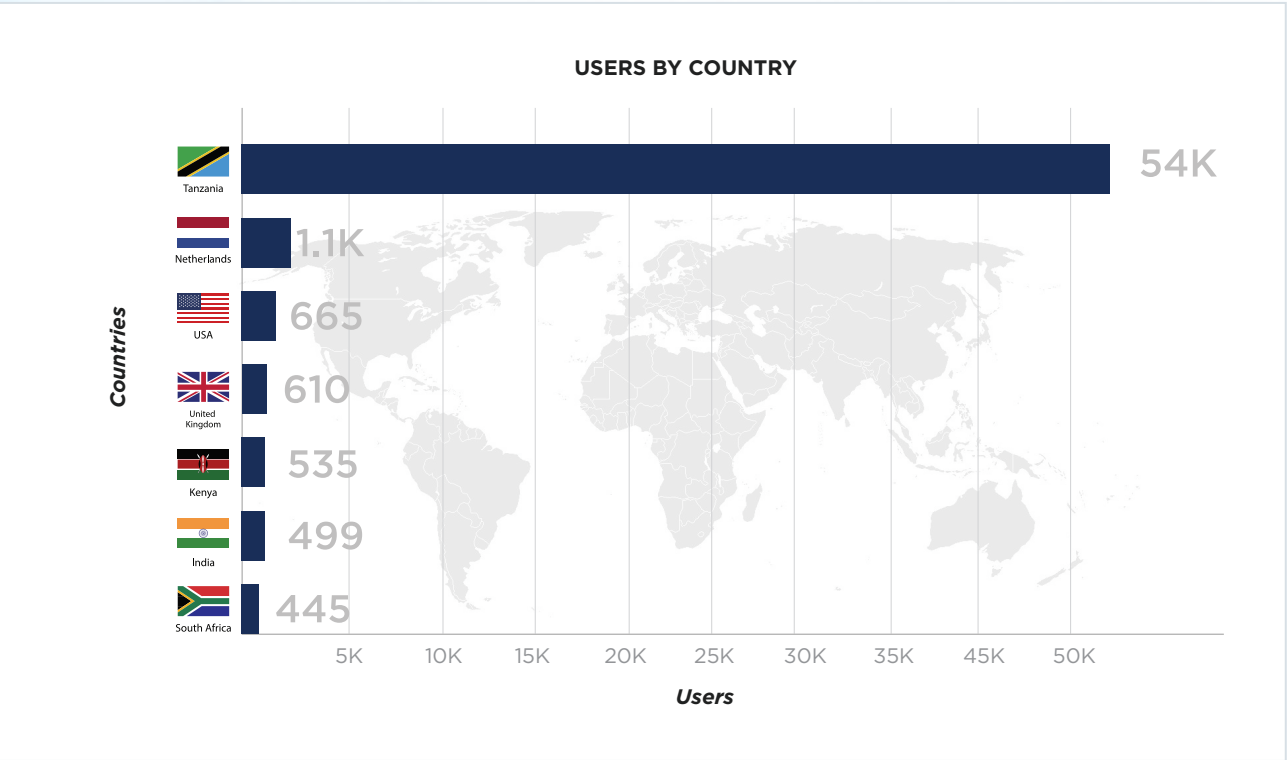
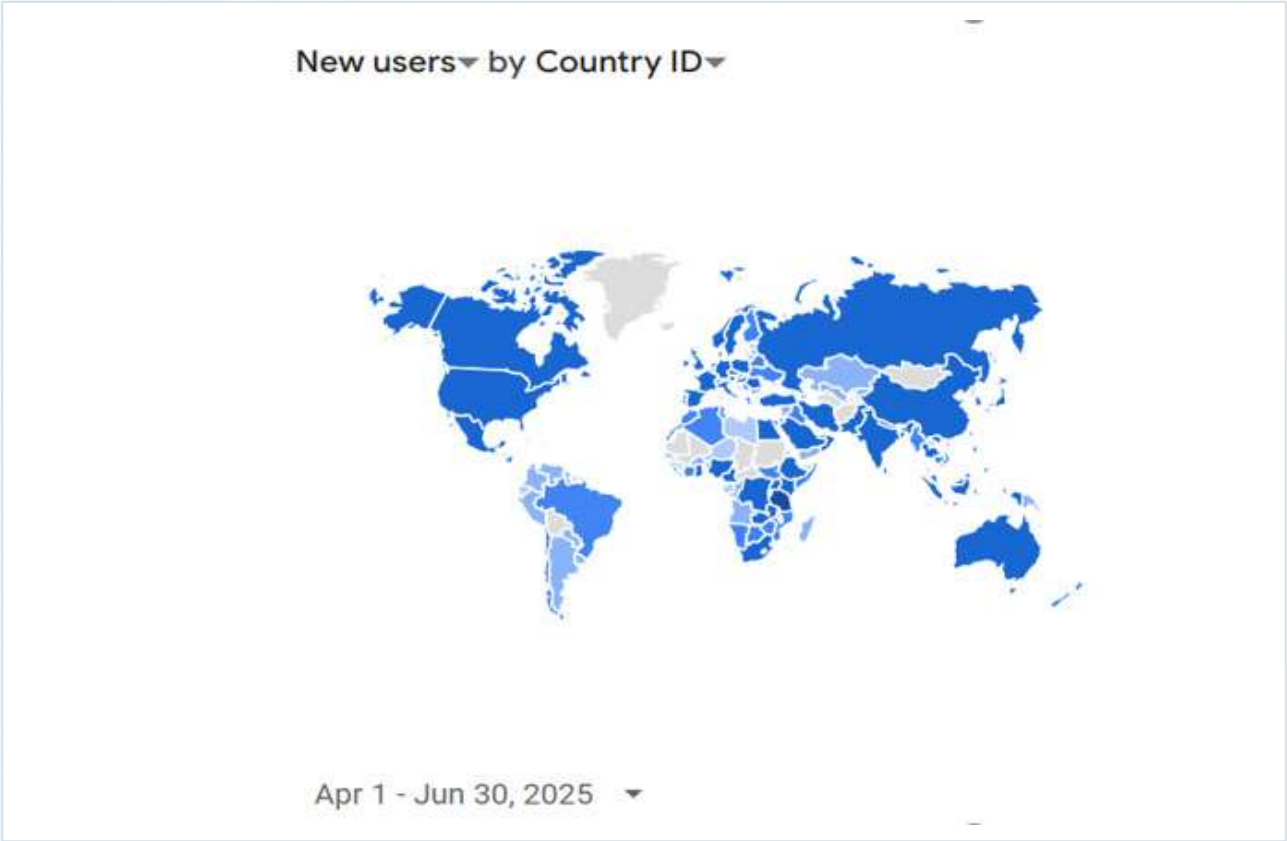
5.6. SERVICES OFFERED THROUGH PISC

The Centre continued to provide services to investors and stakeholders through its recently launched Premier Investors Service Centre (PISC) as a way of providing consultations and fast-tracking their applications for various government permits, certificates, licenses, and approvals. During Quarter 4 of 2025, the Premium Lounge served a total of 67 investors. Of these, 11 successfully registered companies, 35 registered projects with TISEZA, and 21 managed to open bank accounts with Azania Bank.

5.7. TREND OF VISITORS IN E-REGULATIONS PLATFORM

In informing the world on the reforms undertaken by the government, especially on administrative, legal, and regulatory frameworks, the Tanzania Investment and Special Economic Zones Authority,

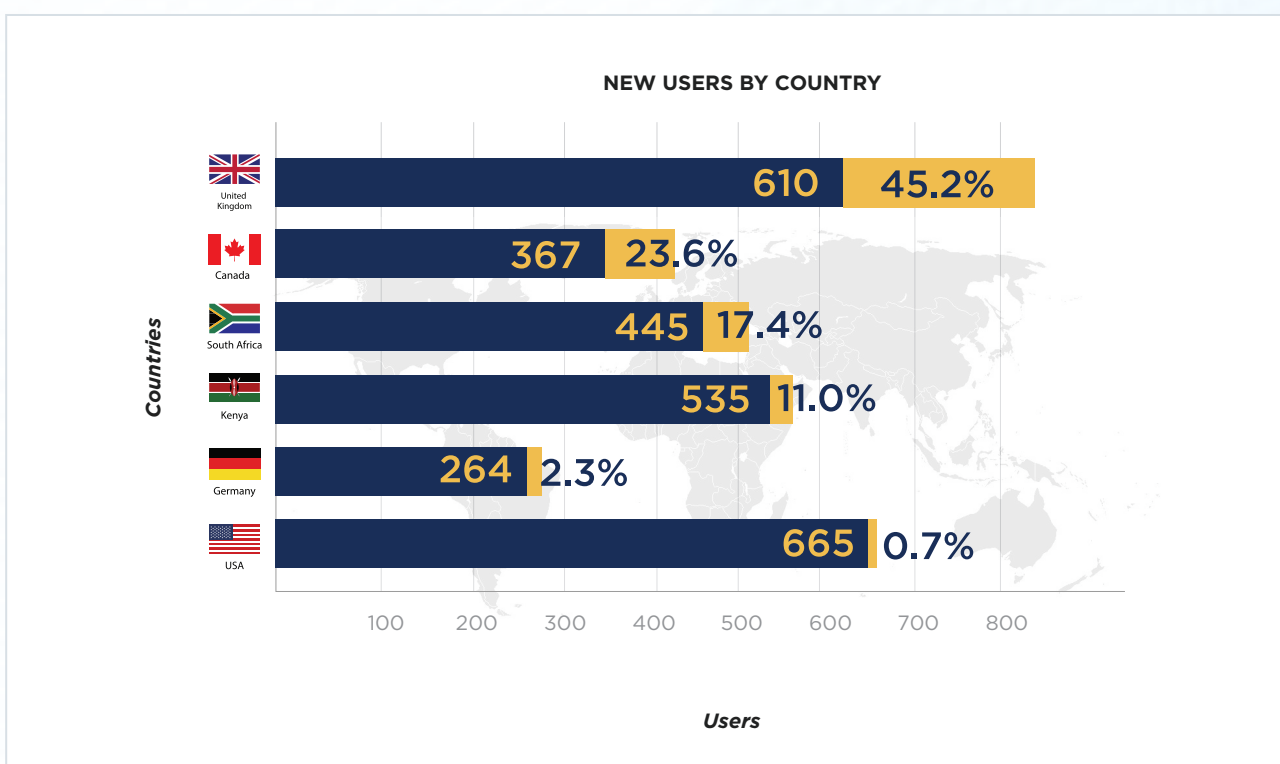
embedded the e-Regulations portal in the TISEZA's website that indicates the investment and business processes. Between April to June 2025, the top countries by number of visitors were Tanzania, the Netherlands, the United States, the United Kingdom, Kenya, India, and South Africa, with Tanzania recording the highest number of users.



The following are the countries with an increase in new users from the previous quarter (January 1 - March 31, 2025) to the last quarter (April 1 - June 30, 2025) compared to the same period last year: The top 3 for this quarter new users by increase number were;

- United Kingdom- 610 new users (April 1st to June 30th, 2025), roughly half more than the 420 from same period last year
- Canada - 367 new users (April 1st to June 30th, 2025), roughly a quarter more than the 297 from the comparison period.
- South Africa - 445 new users (April 1st to June 30th, 2025), a 17.41% increase from 379.

Figure 23: Apr 1-Jun 30, 2025 vs Apr 1-Jun 30, 2024



5.8. PROJECTS REGISTERED BY OTHER INSTITUTIONS

5.8.1. Mergers and Acquisitions of Firms

The prosperity of mergers and Acquisitions (M&A) plays a significant role in the country's economic development and inclusive growth. During Quarter 4, fourteen (14) firms were acquired worth US\$1,658.8 million compared to sixteen (16) firms/companies acquired worth US\$110.9 million in a similar period in 2024, as indicated in Table 3.

Table 2: Mergers and Acquisitions Investments

Mergers Applications April – June 2025									
Sectors	Nature	April 2025		May 2025		June 2025		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Manufacturing	Acquisition	1	1.7					1	1.7
Agriculture	Acquisitions	1	1,650.3			1		2	1,650.3
Mining	Acquisition	1	2	2	0.1	1		4	2.1
Banking	Acquisition			2				2	
Telecommunication	Acquisition			1				1	
Real Estates	Acquisition			1				1	
Tourism	Acquisition			1				1	
Insurance	Acquisition					1	2.4	1	2.4
Health	Acquisition					1	2.3	1	2.3
TOTAL		3	1,654	7	0.1	4	4.7	14	1,658.8
Mergers Applications April – June 2024									
Sectors	Nature	April 2024		May 2024		June 2024		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Gaming	Acquisition			1	6			1	6
Tea Plantation	Acquisitions			1	7.5			1	7.5
Mining	Acquisition					1	18.2	1	18.2
Insurance	Acquisition			1	0			1	0
Telecommunication	Acquisition	1	5					1	5
Manufacturing	Acquisition			3	13.5			3	13.5
Forestry	Acquisition					1	41	1	41
Renewable Energy	Acquisition					1	0	1	0
Locomotive Maintenance	Acquisition			1	3.6			1	3.6
Supply of Heavy Mining Equipment	Acquisitions			1	4.9			1	4.9
Tourism	Acquisitions			4	11.2			4	11.2
TOTAL		1	5	12	46.7	3	59.2	16	110.9

Source: FCC, 2025.



06

SECTION SIX

INVESTMENT PROMOTION ACTIVITIES

Investment promotion, in its broadest sense, refers to the deliberate, coordinated efforts by governments, agencies, or institutions to attract, facilitate, retain, and expand domestic and foreign investment flows. It is a multifaceted discipline that operates at the confluence of economic diplomacy, policy formulation, market intelligence, and investor services. At its core, investment promotion serves as a critical conduit for channeling capital into productive sectors of the economy, thereby stimulating job creation, technological diffusion, industrial development, and sustained economic growth.

The rationale for investment promotion is to elevate a country's visibility as a competitive, stable, and lucrative destination for both domestic and international capital. In the modern global economy, characterized by intensifying competition for finite investment resources, mere possession of natural endowments or a strategic location no longer guarantees capital inflows. It is in this line that Tanzania embarks on investment missions and events, positioning itself as an agile, policy-consistent, and investor-friendly jurisdiction. This section outlines the missions and events conducted during Q4 of the financial year 2024/25.

6.1. OUTBOUND MISSIONS

Outbound Investment Promotion Missions refer to a strategic initiative undertaken by Tanzania's investment promotion agency (IPA) to travel abroad, often to targeted foreign markets, to promote the country as a viable investment destination. It involves sending delegations (comprising variations of combinations of government officials, investment experts, private sector representatives, and sometimes political leaders) to another country. The delegations' intended purposes include promoting investment opportunities in specific sectors, such as agriculture, energy, infrastructure, manufacturing, or tourism. In the due course, the missions manage to engage with potential investors, business associations, chambers of

commerce, and financial institutions, thereby presenting bankable projects and providing data or documentation about the investment climate in Tanzania; building strategic partnerships with counterpart agencies and potential investors; and addressing investor concerns by clarifying policies, regulations, and the incentives package back at home.

During Q4, TISEZA embarked on ten (10) outbound missions, ranging from self-institutionally organized missions to those led by H.E. Dr. Samia Suluhu Hassan, the President of the United Republic of Tanzania. Among those led by Her Excellency is the mission to Angola (with special interest in infrastructure, mining, and oil & gas sectors). This mission also featured the signing of MOUs creating pro-investment agreements at bilateral levels. Figure 24, gives Details of all Outbound Missions conducted during Q4.

Figure 24: Outbound Missions



Source: TISEZA, 2025

6.2. Inbound Missions

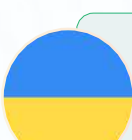
In partnership with Tanzanian embassies and foreign diplomatic missions, 74 inward business missions featuring prospective investors from 26 different countries were conducted. This diverse group included representatives from Bangladesh (1), China (32), Cuba (1), Egypt (3), Finland (1), Germany (2), Ghana (1), Hong Kong

(1), Hungary (1), India (3), Indonesia (1), Iran (2), Italy (1), Japan (7), Kenya (2), Lebanon (1), Mozambique (1), Oman (2), Poland (1), Russia (1), Singapore (1), South Africa (1), Uganda (1), Ukraine (1), the United Arab Emirates (1), and the United States of America (3). All attendees showed interest in investing in key sectors outlined in the Five-Year Development Plan.



Figure 25: Inbound Missions

	Dates: April - June 2025 Source Country: China Participation: 32 missions comprised of representatives of the government, companies, chambers of commerce, industrial groups, banks, and a college, Interest: Construction, crude oil refinery, hotel and hospitality, commercial buildings, quarrying, tourism, energy, building materials, solar panels, baby diapers, agriculture, electronics, batteries, air conditioners, tires, two- and three-wheel motorcycles, electrical equipment, steel, industrial parks, renewable energy, infrastructure projects (including ports, bridges, railways), forestry, pharmaceuticals, technology, healthcare, agricultural equipment, waste-to-energy, textile and apparel, real estate, plastic, and ammonium nitrate		
	Dates: April & June, 2025 Source Country: Egypt Participation: 3 missions comprised of representatives of the Consulate and those of 2 companies from Egypt, Interest: A courtesy call with TISEZA's Leader, Traveler's insurance, agriculture, sustainable forestry, energy, pulp and paper, trade, and investment.		Dates: April, 2025 Source Country: Japan Participation: 7 missions comprised of representatives of JICA and of 15 companies. Interest: Port operations, investment and tourism forum, online apps, renewable energy, medical health, real estate, ICT and construction.
	Dates: May, 2025 Source Country: Germany Participation: Representatives of 2 companies from Germany Interest: Manufacturing of organic fertilizer using coconut coir (cocopeat), and agricultural and mining technologies.		Dates: April & June, 2025 Source Country: India Participation: Representatives of a group of companies and of 2 companies. Interest: Compressed bio gas (CBG), waterpark, and human resources
	Dates: April & June, 2025 Source Country: The USA Participation: The President of the Tanzania American Chamber of Commerce, and representatives of 2 companies. Interest: Signing of an MOU between TISEZA and the TACC, batteries, fishing, port development, and agriculture.		Dates: June 2025 Source Country: Kenya Participation: Representatives of 2 companies. Interest: Manufacturing (glass packaging materials) and marine cargo transportation
	Dates: April & June, 2025 Source Country: Iran Participation: A delegation from the Embassy and representatives of a company interested in gold processing Interest: Mineral processing and other sectors		Dates: April & May, 2025 Source Country: Oman Participation: Representatives of 2 companies Interest: The tourism, construction and port operations
	Dates: April 2025 Source Country: Cuba Participation: Representatives of a company from Cuba Interest: Investing in avocado farming and manufacturing Poultry feeds.		Dates: May 2025 Source Country: Bangladesh Participation: Representatives of a company from Bangladesh Interest: Mineral processing
			Dates: May 2025 Source Country: Finland Participation: Delegation led by the Deputy Minister of Trade in Finland. Interest: Various sectors

 Dates: June 2025 Source Country: Ghana Participation: Representative of a group of companies. Interest: Investment climate and business environment	 Dates: May 2025 Source Country: Hong Kong Participation: A delegation from a coffee company Interest: Coconut and coffee grading and processing
 Dates: April 2025 Source Country: Hungary Participation: Representatives of an energy company Interest: Renewable energy	 Dates: May 2025 Source Country: Indonesia Participation: TISEZA, TPDC, ESSA Group Interest: Manufacturing of Fertilizer.
 Dates: May 2025 Source Country: Italy Participation: Investors from Italy Interest: Cassava flour manufacturing	 Dates: June 2025 Source Country: Lebanon Participation: Representatives of a company Interest: Commercial Buildings
 Dates: May 2025 Source Country: Mozambique Participation: A delegation from Mozambique Interest: The Ministers responsible for investment from both countries addressed the business communities, and B2B and B2G sessions were held featuring 60 delegates	 Dates: April 2025 Source Country: Poland Participation: Representatives of a Polish company Interest: Tour operations from Zanzibar to Saadani and a tourist hotel in the park
 Dates: May 2025 Source Country: Russia Participation: Representatives of a company from Russia Interest: Vineyard	 Dates: May 2025 Source Country: Singapore Participation: Delegation from the Ministry of Trade and Industry of Singapore Interest: Free Trade agreement with EAC Countries
 Dates: June 2025 Source Country: South Africa Participation: Representatives of a company from the Republic of South Africa Interest: Finance	 Dates: April 2025 Source Country: The UAE Participation: Representatives of a company, TISEZA, TPDC, PURA, TFRA, TFC, EWURA, TPA, and the Ministry of Agriculture. Interest: Manufacturing: Fertilizers and Petrochemicals
 Dates: May 2025 Source Country: Uganda Participation: A delegation led by the Minister for Planning and Finance Interest: Investment climate and business environment	 Dates: May 2025 Source Country: Ukraine Participation: Representatives of a company Interest: Gemstones and gold

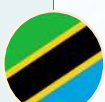
6.3. Investment Promotion Events

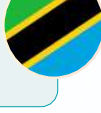
During Q4, the Authority participated in twenty-three (23) investment promotion events. These include domestic trade fairs, domestic investment promotion activities by TISEZA, Events to which

TISEZA was invited to deliver a presentation, and investment exhibitions. They are organized events held within Tanzania to showcase investment opportunities, local products, and services. The events provide a platform for businesses to market their offerings, connect with partners and investors, and promote trade and economic development at the national level.

As a result, the events collectively reached an audience of over 5,000 stakeholders, significantly increasing Tanzania's visibility as an investment destination. The outcomes included strengthened investor confidence, enhanced partnerships with local and foreign businesses, identification of new investment leads, promotion of priority sectors (energy, agribusiness, finance, and infrastructure), as well as improved alignment between government agencies and the private sector on investment facilitation. Figure 26 gives the details on the events.

Figure 26: Investment Promotion Events

Dates: 9th – 11th April Theme/Event: The exhibitions held in conjunction with the International Seminar on Transport Asset Management Participants: Tanzania Roads Association (TARA) and stakeholders in the transport sector.		Dates: 24th - 30th April 2025 Theme/Event: The First International Exhibition Participants: The Tanzania Culture and Arts Fund (TACAF), MDAs, and the stakeholders in the Arts and Cultural works.	
Dates: May, 2025 Theme/Event: Training on the role of the Centre in waste-to-energy technology applications in Tanzania. Participants: Waste-to-Energy stakeholders		Dates: 3rd May, 2025 Theme/Event: The Arusha Economic Forum 2025 Participants: Office of the Arusha Regional Commissioner, the Tanzania Investment Centre, MDAs, and LGAs.	
Dates: 9th May Theme/Event: The Fireside Chat of the First Tanzania Customer Experience Conference. Participants: Directors, Business Professionals, Entrepreneurs, and Relationship Managers		Dates: 8th May 2025 Theme/Event: Stakeholders Engagement and Relationship Management . Participants: Staff of Various Organizations, including TBC, TANESCO, TTB, and the President's Office	
Dates: 22nd, 24th, 29th and 30th April 2025 Theme/Event: Training for Yingke Tan Consultancy Firm . Participants: Yingke Tan Consultancy Firm		Dates: 7th – 9th May Theme/Event: The e-learning Africa-2025. Participants: Stakeholders interested in vocational training centers, digital content creation, ICT infrastructure, tourism, agriculture & agro-processing, and commercial buildings.	
Dates: April - June, 2025 Theme/Event: The Mbeya City Expo 2025 Participants: Mbeya Regional Commissioners' Office, TCCIA, MDAs, LGAs, traders, and SMEs		Dates: 19th May 2025 Theme/Event: The launch of Tanzania Foreign Policy 2025 Participants: MDAs, LGAs, the Private Sector.	
Dates: 16th May 2025 Theme/Event: A Seminar to Traders and SMEs Participants: The Kariakoo Trade Hub Members.		Dates: 27th May, 2025 Theme/Event: The Investment Forum on Public-Private Partnership Participants: The Research and Education for Democracy in Tanzania (REDET) of the UDSM, the Public-Private Partnership Centre, Public and Private Sectors players.	
Dates: 7th - 9th May, 2025 Theme/Event: The 18th International Conference & Exhibition on Digital Education, Training & Skills Development Participants: Academic Institution, ICT, and other stakeholders.			

Dates: 19th May, 2025 Theme/Event: Participated on the Equity Investors' Roadshow 2025 – Tanzania Chapter Participants: Investors – Tanzania Chapter, public sector and private sector.	
Dates: April - June, 2025 Theme/Event: The Youth Economic Forum Participants: Muheza DC's Office, the youth and MDAs.	
Dates: April - June, 2025 Theme/Event: The Lindi Mining and Investment Centre Participants: RC's office – Lindi, the Mining Commission, MDAs, LGAs, TAIT, TRA, and Banks.	
Dates: April - June, 2025 Theme/Event: The Fintech Festival Tanzania-2025 Participants: Stakeholders in the Finance and technology sectors.	
Dates: April - June, 2025 Theme/Event: The Public Service Week Participants: Private investors, public institutions, and other stakeholders	
Dates: 16th May 2025 Theme/Event: The Finland Investment Forum Participants: Public institutions, traders, and investors	
Dates: 6th May 2025 Theme/Event: The 'Doing Business with Finland' Seminar Participants: TISEZA, Finpartnership, and Stakeholders in the Education Sector	
Dates: April - June, 2025 Theme/Event: The Karibu KiliFair 2025 (KKF) Participants: Tourism and Hospitality value chain stakeholders	
Dates: April - June, 2025 Theme/Event: The Tanga International Trade and Investment Fair Participants: Traders and Investors from the Northern Regions of Tanga, Arusha, Kilimanjaro, and Manyara.	
Dates: 15th – 17th June 2025 Theme/Event: The Zanzibar Investment Summit Participants: Zanzibar Investment Promotion Authority (ZIPA), TISEZA, MDAs and the private sector.	
Dates: April - June, 2025 Theme/Event: Domestic Investment Promotion in Mara Region Participants: TISEZA, TCCIA-HAIPPA, LGAs and SMEs.	

6.4. Virtual Meetings

As part of modernizing and diversifying the promotion activities, eleven (11) online meetings were conducted during this quarter. These meetings involved companies/ organizations from Tanzania, Finland, India, Israel, Japan, South Korea, and the United States of America. They were conducted to promote investment opportunities and market Tanzania as the best investment destination on the continent.

Figure 27: Virtual Meetings

 Dates: 25th April 2025 Theme/Event: Meeting with companies from the USA Participants: TISEZA, and Global Opportunities Committee, Atlanta Black Chamber. Over 100 participants attended the session Interest: Investment climate and opportunities available in Tanzania.	Dates: April and May, 2025, Theme/Event: Preparatory meeting for the 7th Tanzania – Israel Business and Investment Forum (TIBIF) Participants: TISEZA, Kingdom Leadership Network of Tanzania (KLNT), the Embassy of Tanzania in Tel Aviv, and other key stakeholders Interest: TISEZA held online preparatory meetings
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Dates: 06th May 2025
Theme/Event: Meeting with companies from Japan
Participants: TISEZA, the Japan International Association for Urban Development, Building and Housing (JUBH), the Ministry of Foreign Affairs and East African Cooperation, the Embassy of Japan in Tanzania, and JUBH Consultant.
Interest: Various sectors



Dates: 22nd May 2025
Theme/Event: Meeting with a Somali company
Participants: TISEZA and Mandek Consulting building.
Interest: Guidance on registration procedures and incentives available for commercial buildings



Dates: 5th April, 2025
Theme/Event: Meeting with a company from India
Participants: TISEZA and representatives of Vishwa Samudra International FZCO.
Interest: Investing in roads, ports, airports, and energy through an Engineering, Procurement, and Construction approach.



Dates: 23rd May 2025
Theme/Event: Meeting with Hill Connect Company Limited from Finland.
Participants: Representatives of the company
Interest: Palm oil refinery plant



Dates: 17th April 2025
Theme/Event: Preparation of a Trade and Investment Mission
Participants: TISEZA and the Embassies
Interest: Manufacturing, finance, construction, and real estate.



Dates: 22nd April 2024
Theme/Event: Meeting with UNIDO
Participants: TISEZA, UNIDO
Interest: The meeting was on the upcoming mission in Japan, the Osaka Expo



Dates: 6th May 2025
Theme/Event: Virtual meeting organized by SADC – Business Council
Participants: IPAs and Business Facilitation Agencies of the SADC Member States
Interest: TISEZA participated in a discussion on the establishment of SADC Online Trade, Technology and Investment Platform – SOTIP



Dates: 7th May 2025 ,
Theme/Event: An online meeting with Sejin G & E
Participants: TAMISEMI, DCC, NCMC, and RC DSM
Interest: Waste-to-energy and carbon credit projects.



Dates: 5th and 7th May 2025,
Theme/Event: Online preparatory meeting
Participants: TISEZA, TANTRADE and stakeholders
Interest: Investment, Trade, and Tourism.

07

SECTION SEVEN

A COUNTRY OF OPPORTUNITIES

7.1. PUBLIC INVESTMENT PROJECTS

During Quarter 4, TIC continued to promote major public projects that call for investment under joint ventures or Public-Private Partnerships into Tanzania's rich endowment of natural resources. These untapped investment opportunities have multiplier effects in terms of trade diversification, creation of employment, decent work, and economic growth. Details of the projects are prescribed in Table 4 to 9.

Table 3: Changube Copper Project by State Mining Corporation (STAMICO)

SUBJECT	DESCRIPTION
Project name	Changube Copper Project
Implementing authority	State Mining Corporation (STAMICO)
Project location	Kiruru-Ibweijewa Village, Lembeni Ward in Mwanga District, Kilimanjaro Region.
Short description	The project will involve mining copper and refining it. Ore reserve has been estimated at 5 Million tons at a grade of 3%CU and 3g/t gold. Resource Verification is required; thus to conduct a resource drilling program is conducted to develop geological models and re-estimate the resources.
Project benefits	i. Promote the growth of the copper processing industry in Tanzania. ii. Lessen dependence on external sources for the importation of produced or processed copper; iii. Encourage local markets for locally processed copper; iv. Promote export market for locally produced copper; v. Promote brand and quality of locally produced copper; vi. Promote growth and expansion of foreign direct investment; vii. Creation of employment opportunities for the unskilled and professionals; viii. Social benefits for the community surrounding the project include: water, health, and school services.
Project cost estimates	As per the Feasibility Study Report of 2010, the total estimated costs for the project are USD 32.3 million, whereby geological exploration works are estimated at USD 3 million. The copper refining industry needs a feasibility study to develop the industry
Project status	Feasibility Study Report of August 2010
Proposed financing mode	Equity and Loan



SUBJECT	DESCRIPTION
Contribution to income generation/poverty reduction	The project is expected to create employment, contribute to the growth of the Mining sector, and generate Government revenue.
Contact address	Managing Director, State Mining Corporation (STAMICO), Physical address: United Nations Rd, Plot No. 417/418. Mailing address. P.O. Box 4958, Dar es Salaam, Tanzania. Telephone number:+255-22-2150029 Website: www.stamico.co.tz E-mail: info@stamico.co.tz

Table 4: Development of Mkata Special Economic Zone (SEZ)

SUBJECT	DESCRIPTION
Project name	Development of Mkata Special Economic Zone
Implementing Authority	Tanzania Investment and Special Economic Zones Authority (TISEZA)
Location	The project is located in a small town of Mkata, Handeni District, Tanga Region. Along the Mkata – Handeni road, about 1 km from the junction of the DSM – Arusha/Tanga Highway.
Background	In implementing its industrialization vision, the government, in collaboration with the private sector, intends to develop a site of 36 acres located at Mkata village, Handeni District as a Special economic Zone dominated by Agro-processing. The area was previously used as a Timber Saw Mill. The land is owned by the government, and the private investor or developer will lease the land through a standard lease agreement to construct the Special Economic Zone. Tanga region is famous for fruits, coconuts, and other agricultural products as well as minerals, especially lime.
Project description	The proposed project is well connected to the Transport infrastructure (1 km from the Dar es Salaam-Tanga highway). It is also connected to utilities (Electricity and water). Eight houses are in the area, which can be used as staff quarters but need major rehabilitation.
Project Components	The Project involves the Construction of the SEZ, Managing and marketing the developed SEZ according to the ISEZ Acts.
Project status	The investor is expected to undertake their feasibility study to determine the viability of the project
Project estimated cost	To be determined by the Investor
Financing modality	Private financing
Government responsibility	The government shall participate in the project through ensuring the availability of land and essential infrastructures, issuance of SEZ/EPZ Licenses and permits, and providing incentives to investors in accordance with the ISEZ Acts.
Contact	Director General, Tanzania Investment and Special Economic Zones Authority, Golden Jubilee Towers, 1st Floor, P.O. Box 938, Dar Es Salaam E-mail: info@tiseza.go.tz Website: www.tiseza.go.tz

Table 5: Development of Lake Tanganyika North Block

SUBJECT	DESCRIPTION
Project name	Lake Tanganyika North
Implementing authority	TPDC
Location	- The block is located in the northwestern part of Tanzania along the western branch of the great East African Rift Valley System, which is similar in geology to the proven hydrocarbon systems in Lokichar and Lake Albert basins, East and West branches of EARS in Kenya and Uganda, respectively - The Block has an area covering [9,430] sq.km and it is strategically located approximately 300km south-west of the East Africa Crude Oil Pipeline (EA-COP). - The Block is bordered to the South by Lake Tanganyika South Block, in which the exploration of this block has matured to the level of identification of potential drillable prospects.
Project benefits:	- Discover Oil and reduce importation from the international market, hence reduce consumption of foreign currency. - Increase Government revenue through taxes, levies, and royalties. - Increase revenue to TPDC and potential Investors. - Create employment opportunities through the promotion of various Industries, including the Refinery and Petrochemical.
Project cost estimates:	NIL
Project status:	- The project has a detailed report for Interpretation of the available 24,027-line km of Full Tensor Gradimetry (FTG) data, which indicates the presence of enough sediment thickness and structures. - The project is covered by 404-line km of 2D Seismic processed to Pre Stack Time Migration (PSTM) and Pre-Stack Depth Migration (PSDM) level - The project has a detailed interpretation report of available sparse 2D seismic data. - Available proposed work program and budget for the entire project. - Currently, TPDC is undertaking the preparation of 3D FTG modeling
Financing mode	- Government budgetary allocation - Partnership
Opportunity areas available for investor participation	Exploration, Development, and Production
Qualification of a partner	- A body corporate registered under the Companies Act or any other written law - Recognized capacity, technical knowledge and financial capability
Procurement method	Competitive
Contact person	Manager Investment
Email	info@tpdc.co.tz and grobiam@tpdc.co.tz
Telephone	+255 222200103/4
Fax	+255222200113



7.2. PRIVATE INVESTMENT PROJECT

Table 6: Kisitu Winery Factory by Kisitu Company Limited

ITEM	DESCRIPTION
Project name	Kisitu Winery Factory
Implementing authority	Kisitu Company Limited
Location	Chamwino Municipality, Dodoma Region. Location: 6.0986° S, 36.0431° E
Accessibility	Kawawa Street, Block' E' Chinangali II Area Chamwino - alongside the Dodoma - Morogoro main road in Dodoma
Short description	The project, which is a factory, was established in 2017, but production started in 2021. The project buys grapes from smallholder farmers and produces wine for the local market. It is currently producing 241,593 litres of wine and intends to expand its production to 2,100,000 litres per season to meet its local market demand and export to international markets.
Project benefits	The project will create more employment opportunities and uplift the economic status of grapes' smallholder farmers by adding value to their produce. It will also increase the supply of locally-made wine for the local markets and Tanzanian-made wine to international markets. This will increase foreign currency to the country and contribute to increasing income to the government through taxes.
Project status	There is a factory with an estimated area of 16,060 square meters. The factory is operational. It has 27 wine tanks with a total capacity of 3,000,000 litres and a constant supply of water and electricity.
Project cost and estimates	Around USD 1.5 million is required for the envisaged expansion phase. Further investment will be subject to a feasibility study to estimate the total costs.
Financing mode	Joint venture
Description of partnership required	The specific form of joint venture is to be agreed between the promoter and investor.
Contact person	Paulo Evaristo Sanga (Managing Director)
Email	kisituempiretz@gmail.com
Phone	+255 759 503 095

Table 7: Connecting People to health food from the best farmers by Frostan Limited

SUBJECT	DESCRIPTION
Project name	"CONNECTING PEOPLE TO HEALTHY FOOD FROM OUR BEST FARMERS"
Implementing authority	Frostan Limited
Location	Zinga - EPZA area, Bagamoyo
Accessibility	Easily accessible by Road - 40 km north of Dar Es Salaam 1 Km away from the main Road between Dar Es Salaam and Bagamoyo
Short description	As a Tanzanian company, we are very much at the forefront of sustainable agro-food industrialization. Under our farm-to-table philosophy, we are operating several agricultural value chains. Having established ourselves in poultry and beef, we will now add horticultural and fish produce into our activities, feeding into a one-stop shop for a wide range of products. Our newly constructed state-of-the-art EU-worthy cold chain processing facility, with 5000 MT cold storage capacity, offers plenty of potential for rapid growth. Besides expanding our own branded range of meal components, we will offer third-party cold-chain logistical services to operators in the food and pharmaceutical sector. Our capacity to sort, condition, package, refrigerate, freeze, and distribute positions us as an all-around partner for anyone requiring such services from a Tanzanian base, whether for the domestic or export market. The plant is strategically positioned in the Bagamoyo EPZA industrial area, only 40 km from Dar es Salaam. We strongly believe that climate-smart circular agro-food industrialization is THE way forward. Since our ambitious goals require lots of investment, skills, and knowhow, we are open to forging partnerships with like-minded partners.
Project benefits	The possibility to work together with a well-structured, existing Tanzanian company with solid foundations, a proven track record, and a lot of knowhow and experience in the market. As an SDG-oriented market-driven organization as a private sector company, Frostan is open to forming partnerships.
Project status	Ongoing
Project cost estimate	USD 5 - 10 million
Financial mode	Equity Joint Venture
Description of partnership required	We are looking for strong partners that, besides equity, can bring their expertise and add value to the different value chains that we are operating in.
Contact person	Niels Batte Plot 48 A, Mikocheni Dar Es Salaam info@frostan.co.tz +255 677 096 422 +255 677 145 999



Table 8: Tomato processing project by Victoria Edibles Limited

SUBJECT	DESCRIPTION
Project name	Tomato Processing
Implementing authority	Victoria Edibles Limited
Location	Kitahya Village, Nyakibimbili Ward, Bukoba District, Kagera Region, Tanzania Location: 1° 19' 46.7076" S; 31° 48' 18.0432" E.
Accessibility	Via road
Short description	The Victoria Edibles' Tomato processing plant was installed with a capacity of producing 12.3 tons of tomato paste daily. The plant was meant to reverse Tanzania's dependence on imports of tomato paste and increase local production. Therefore, the project aims to increase yield, improve handling practices in tomato supply chains, and reduce the import of tomato concentrates while engaging smallholder tomato farmers whose output would be purchased after harvest, processed into premium quality, healthier and affordable tomato paste and supplied to low- income families in Tanzania and international markets.
Project benefits	Tomato processing involves turning raw tomatoes into various products like tomato paste, sauces, ketchup, and canned tomatoes. The project would generate employment opportunities across various stages of the processing value chain, including farming, harvesting, transportation, processing, packaging, and distribution and provide an additional source of income for local farmers, making them less reliant on income from seasonal fresh tomato sales alone.
Project status	The project is currently operational, but there's minimal activity at the moment. Funds needed to finance the project haven't been secured yet.
Project cost estimate	Approximately USD 420,000.00, this includes land, buildings, and machinery.
Financial mode	Joint Venture
Description of partnership required	External financing is sought to optimize existing working capital and debt. The partner must come in as a JV partner.
Contact person	Ms. Hope Jasson Associate Director Edibles Limited Mr. Jasson Rweikiza Managing Director Victoria Victoria Edibles Limited
Email	hopejasson@gmail.com

08

SECTION EIGHT

OPPORTUNITIES ON LAND FOR INVESTMENT IN TANZANIA: AN EXPANDING FRONTIER

Tanzania is emerging as a key destination for investment within East Africa. The country's stable political climate, rich natural resources, and advantageous position along the Indian Ocean create an attractive environment for both domestic and foreign investors. With significant potential spanning various sectors such as agriculture, real estate, tourism, and energy, the country has plenty of land to enable the carrying out of investment projects in these sectors.

With over 44 million hectares of arable land—of which only a small portion is currently utilized—Tanzania presents extensive possibilities for agricultural initiatives encompassing commercial farming, agro-processing, and livestock management. The government actively promotes foreign investments through favourable policies and has established specific investment zones to facilitate access to land and essential infrastructure.

In Tanzania, foreign investors have the option to lease land for up to 99 years since ownership remains with the state. It is crucial to undertake comprehensive due diligence and collaborate with local professionals to effectively navigate the legal regulations governing land use.

Tanzania offers a distinctive opportunity on land for investment that remains largely underexplored. By adopting a strategic approach while gaining insights into the local landscape, investors can leverage the nation's natural resources, strategic location, and burgeoning economy. As infrastructure developments progress alongside improved market access, investment prospects on land in Tanzania are poised to become increasingly appealing in the forthcoming years.

Here's a refined overview of Tanzania Investment and Special Economic Zones Authority (TISEZA) and how it supports land acquisition for investors:

TISEZA serves as the one-stop facilitation agency for both local and foreign investors. As mandated by law, it coordinates investment policy, promotes investment opportunities, and facilitates access to business infrastructure—including land matters for investors in Tanzania.

HOW TISEZA SUPPORTS LAND ACQUISITION

Land Bank and Listings

TISEZA maintains a centralized Land Bank that catalogues available lands—both government-designated and privately offered—for investment purposes. Investors can browse listings by region, size, and intended use to obtain the land parcels needed for investment.



One-Stop Facilitation Services

Once registered, investors receive comprehensive support through TISEZA's One-Stop Facilitation Centre. This includes: matching land options to investor requirements; and navigating permits, approvals, and licenses, coordinating with MDAs such as Ministry of Lands, Housing, and Human Settlements Development, and Local Government Authorities to ensure investors are easily facilitated to invest in Tanzania.

Land Access Procedures & Lease Terms

TISEZA oversees the whole process and procedures for investors to access the land for investment, as well as ensures the investors are offered the best lease terms. It has to be taken into consideration that the foreign investors are allowed to own land through TISEZA. The procedure differs between the two types of land, which are village land and general land. Below is what TISEZA does for the two types of land.

Village Land

- TISEZA introduces investors to local authorities, Village Councils, and Districts.
- Land planning, survey, valuation, EIA (if needed), and compensation are coordinated.
- Land is gazetted to migrate from Village Land to General Land.
- Title is issued to TISEZA, then transferred into a Derivative Right Leasehold for investors up to 99 years.

General Land

- TISEZA works with the Commissioner for Lands to Gazette general land for investment.
- Following approvals and the Allocation Committee meeting, TISEZA acquires title and grants derivatives and leasehold rights in a similar process.

SEZ and EPZs

The Tanzania Investment and Special Economic Zones Authority (TISEZA) is responsible for managing both Special Economic Zones (SEZ) and Export Processing Zones (EPZ). Its mandated responsibilities include facilitating land acquisition, infrastructure enhancement, and granting leases to investors through Derivative Rights on long-term agreements, typically lasting a minimum of 33 years.

The One-Stop Facilitation Centre's Service (OSFC) provided by TISEZA assists investors throughout the process, from selecting suitable sites to obtaining necessary licenses and permits. Investing in Tanzania's SEZs and EPZs grants access to extensive government-owned land areas with organized leasing options, established infrastructure, and significant incentives. Notable SEZ in respective regions such as Bagamoyo (Pwani), Benjamini William Mkapa (Dar es Salaam), Nala (Dodoma), Mtwara free port zone (Mtwara), and Tanga offer a variety of opportunities for companies focused on exports and industrial activities. With well-defined licensing procedures and eligibility criteria in place, both domestic and international investors can efficiently secure land leases through TISEZA—provided they present sound planning proposals alongside adequate financial resources.

Recent Reforms & Institutional Update on Land for Investors

Under TISEZA, procedures for land acquisition for investment have been simplified. This includes:

- Establishment of a national land bank covering both public and private lands available for investment.
- A digital single-window platform to manage application processes across licenses, land allocation, and incentives through one integrated system.



Key Takeaways

- TISEZA simplifies land access: From identification to lease issuance.
- Robust regulatory framework: Guided by clear procedures and legal mandates for both village land and general land allocation.
- Incentives package: Encourages investment with tax breaks and legal protections, conditional on meeting capital thresholds.
- Enhanced via reform: The merger into one authority and digital platform improves efficiency and transparency.

Additional Considerations

Land search and investor support services are also available via TISEZA's six zonal offices—

in Arusha, Mwanza, Dodoma, Mbeya, Njombe, and Dar-es-Salaam which also, hosts the Head Office.

TISEZA has established a structured and investor-friendly system to assist with land acquisition—centralized listings, clear procedures, derived leasehold titles, and robust incentives. With the ongoing reforms, it is even more streamlined. Potential investors should engage TISEZA early, prepare the requisite documentation, and leverage its advisory and facilitation services to smoothly secure land for their projects. The Authority is ready to serve all investors, be the one to enjoy this service, and make your journey to invest in Tanzania easier and enjoyable.

Invest in Tanzania



09

SECTION NINE

AFTERCARE SERVICES

A DRIVING FORCE TOWARDS RE - INVESTMENT

Aftercare services are among the important tools in facilitating investors. The services provided which have greatly influenced investors to reinvestment their profit and capital include the following; provision of Administrative services to investors to ensure takeoff of new projects as well as facilitating investors with licenses, certificates, permits and approvals to invest in Tanzania; Operational services which ensures effective and efficient operations of investment projects; and Strategic services which aim to identify gaps as a step forward towards influencing policy advocacy and reforms.

In implementing its mandate, TISEZA is doing its best in undertaking the aftercare services for the registered investment projects, which acts as a driving force in retaining the investors in the country. Despite the fantastic job done by TISEZA in attracting new investors, providing aftercare services to ensure investors reinvest their profit, these services remain as one of the key roles of this institution in achieving the multiplier effects on the economy.

TISEZA uses various methods as a way of undertaking the aftercare service such as Physical Verification Visits where the Authority's staff visit the registered

investment projects, undertaking phone calls to know the progress made by the projects and receive challenges if any, conducting the investors feedback meetings where investors provide their comments, challenges and areas needing reforms, periodic progress reports that investors submit to the Authority, and formal communication made by investors to the Authority through letters and other correspondences.

During the period covering April to June 2025, TISEZA conducted aftercare services to 883 projects through various means, as highlighted above, which proved to be crucial for resolving investors' challenges as well as enhancing the relationship between the Authority and investors. Also, the Authority managed to conduct 20 focus group meetings as among the components of aftercare services to build and maintain the relationship, as well as resolve the investors' challenges.

Generally, those activities are coordinated by the Aftercare Section, and it is supported largely through the activities done by the Authority's six zonal offices found in Arusha, Dodoma, Mwanza, Dar es Salaam, Mbeya, and Njombe. These offices conduct the aftercare services by acting as a bridge between investors and the government MDAs, LGAs, and other investment stakeholders.

All these efforts of providing aftercare services to investors have played a bigger role in

enhancing the country's investment climate and business environment, hence increasing the investors' trust in the government. This can be easily evidenced by the increased number of reinvestment projects registered by the Authority in the form of expansion and rehabilitation. In Quarter 4, the Authority registered a total of 27 expansion and rehabilitation projects worth US\$253.95 million, expecting to create 7,328 Jobs, this is an increase of 20 Projects, equivalent to 285.7%, compared to 7 Projects registered in the same period last year worth US\$47.31 million expecting to generate 690 jobs and thereby representing an increase of investment capital by 437% and job creation by 962%. This stands as evidence of the great job done by the Authority to increase the investors' trust in the government and the investment climate and business environment of Tanzania in general.

As the Authority aims to further reach more investors through the aftercare services, it's important to note and understand that reinvestment of profit and capital is fully welcomed and valued in Tanzania, as the government undertakes various reforms to strengthen its investment climate and business

environment. Among the notable ones is allowing the investors to expand/rehabilitate the investment projects and being granted both the fiscal and non-fiscal incentives; all needed is to register the expansion/rehabilitation projects under TISEZA.

The Authority is fully committed to providing aftercare services to registered investors through facilitation in being granted various permits, licenses, certificates, and approvals, which will allow investors to operate smoothly in Tanzania. This goes together with utilizing the investors' comments as a foundation for the policy changes and advocacy on reforms as the best way of strengthening the investment climate and business environment in Tanzania. Furthermore, the aftercare services provide a platform for attracting new investment projects and allow more investors to benefit through incentives offered under the Authority's mandates. It's high time for any potential investor to invest in Tanzania, as TISEZA guarantees full support and readiness to facilitate all investors and ensure their investment projects flourish in Tanzania

Welcome to invest in Tanzania!...



LAUNCHING OF ITRACOM FERTILIZERS FACTORY IN NALA, DODOMA

Tanzania stands boldly to promote and facilitate investment in the agricultural and manufacturing sectors. It is with this spirit that Tanzania, in the presence of H.E. Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, witnessed the launching of one of the mega and strategic projects in agriculture and the manufacturing industry that is located at the Nala area in Dodoma region, which is mainly involved in the production of fertilizers. This launch was not only an investment-centered event, but was diplomatic as well due to the presence of H.E. Major General Evariste Ndayishimiye, President of the Republic of Burundi, a country where the owners and investors of the project reside.

This historic event took place on 28th June, 2025, whereby an investment project operated by Itracom Fertilizer Limited was unveiled. The project's worth is over USD 180 million with a capacity of producing one (1) million tons of fertilizers per year through its 5 modern factories, each having the capacity of producing 200,000 tons of fertilizers per year, making this the biggest producer of fertilizers in Tanzania. This project has currently employed over 1,800 people, making a marked contribution of the project to the economy and social welfare

of Tanzanians.

During her speech, Dr. Samia highlighted the diplomatic power behind the prosperity of this project since the early stages of the idea to invest in Tanzania, which has come to not only support industrial development, a policy that the country promotes, but also increase the impetus of revolutionizing the agricultural sector, which the government of Tanzania is committed to undertaking. She further pointed some of the other initiatives that the government of Tanzania is undertaking to realize the growth of agriculture sector, some of which include: increasing the budgetary allocation to the agricultural sector by over 300% from TZS 294 billion in 2021 to TZS 1.24 trillion in 2025; increasing the fertilizer subsidies to farmers up to TZS 700 billion; fertilizers application in production from 360,000 tonnes four years ago to 860,000 tonnes in 2025; the launching of mechanization program that took place last year intending to procure 10,000 tractors, 10,000 power tillers and establish 1,000 mechanization centers all over the country to enhance the mechanization in agricultural sector.

These improvements have made the growth of the agriculture sector noticeable; the contribution of the agriculture sector in

national employment stands at 65%, while supplying about 60% of overall raw materials to industries. Its contribution to GDP is 27% while it contributes 25% of the overall foreign exchange. This has brought the impact to the country, whereby, in the just finished agriculture season, Tanzania was the second biggest producer of maize in Africa, producing over 12 million tonnes. Furthermore, the country was the second biggest producer of tobacco in Africa.

Amid these achievements, it's important to recognize the great efforts made by Itracom Fertilizer Limited, especially in fertilizer production and supply, which is among the four pillars of the agriculture transformation policy of Tanzania (others are mechanization, quality land for production, and irrigation) that the country is targeting. In the spirit of facilitating investors by the government of Tanzania, Itracom Fertilizer Limited, has received the maximum support from the government as it was clearly stated by the H.E Ndayishimiye, President of the Republic of Burundi, who commended the support given by the government of Tanzania to the investors from Burundi and especially Itracom Fertilizers

Limited since the first day Mr. Ntigacika Adrien (owner) showed interest to invest in Tanzania.

Through the conducive investment climate and business environment existing in the country, the investors are interested in expanding their production shortly, targeting to reach the production capacity of 3 million tonnes per year, which will result in the employment of over 3,000 people. This move continues to show the world the conducive investment climate and business environment that Tanzania is generating to ensure investors are coming to invest in Tanzania and generate profit.

Dr. Samia used this platform to thank Itracom Fertilizer Limited for their achievement and their trust in the government of Tanzania. She further assured them on the constant and maximum support while welcoming and assuring all potential investors on the stable and suitable investment policy setting that the government of Tanzania is implementing to attract investors. Not only that but also facilitating and protecting them to ensure they invest to make profit and generate multiplier effects to the country through the creation of employment opportunities, widening of tax bases, and technological transfer.



H.E. Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, with H.E. Major General Evariste Ndayishimiye, President of the Republic of Burundi, during the official launching of the fertilizer production project operated by the Itracom Fertilizer Limited, located at Nala area in Dodoma.



H.E. Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, H.E. Major General Evariste Ndayishimiye, President of the Republic of Burundi, leaders from the government of Tanzania and Burundi, and owners of the project during the official launching of the fertilizer production project operated by the Itracom Fertilizer Limited, located at Nala area in Dodoma.

EARLY LIFE AND EDUCATION BACKGROUND

Mrs. Cotrida Ntuke, was raised in a family where a sharp business mind was a way of life. Her entrepreneurial spirit was nurtured by her mother, a determined businesswoman whose resilience and innovative mindset left a lasting impression. Growing up in this environment, young Cotrida learned the value of hard work, financial independence, and creative problem-solving principles that would later define her career.

She pursued an Advanced diploma in Human Resources at Advance IDA (Mzumbe) in 1997 and later completed Post Postgraduate in Entrepreneurship and Enterprise Development in 2006 from the University of Dar es Salaam, equipping her with essential knowledge in workforce management and organizational development. Recognizing her passion for business, she enhanced her strategic thinking and enterprise-building expertise. This academic foundation, combined with her mother's early influence, prepared her for a dynamic entrepreneurial journey.

Mrs. Cotrida Ntuke's entrepreneurial journey began after her first job as a Human Resources officer in a government institution. Despite the job's stability, the salary was low, pushing



her to seek better opportunities. Less than two years later, she took a bold step, leaving formal employment to start her own but also a big support from her husband and her family where through whom she was able to get her first capital that managed the start of her entrepreneurial journey.

Her first venture was a stationery shop near Makongo Secondary School, where she supplied books, pens, and other school supplies. She ran this business successfully for six years, learning key lessons in customer service, inventory management, and profit margins. However, when she later moved her shop to CBE Institute, she faced unexpected challenges, forcing her to seek employment

In 2007, she returned to formal employment, securing a job as a Bank Officer at Azania Bank.

While working at the bank, Mrs. Ntuke didn't give up on entrepreneurship. She continued selling mitumba (second-hand clothes) and handbags alongside her stationery business at CBE. Juggling employment and business was tough, but it strengthened her multitasking skills and financial discipline. This phase taught her the importance of diversifying income streams, a strategy she still applies in her current businesses.

In 2008, Mrs. Cotrida Ntuke made a life-changing decision: she resigned from her banking job to fully commit to entrepreneurship. Together with her husband, they pooled their savings and invested in a new venture: a construction block manufacturing business. Recognizing the growing demand for building materials in Tanzania's expanding real estate market,

they strategically networked with contractors, developers, and construction companies. Their high-quality blocks and strong business relationships quickly made the venture profitable, and for three years, the business thrived.

Determined to rebuild, Mrs. Ntuke noticed a steady demand for household groceries and decided to start small, selling essential food items. This venture provided a stable income stream while allowing her to study market trends. Soon, she identified another lucrative opportunity in the meat supply industry. Leveraging her experience in sales and customer relations, she launched Coty Butchery, specializing in high-quality beef, chicken, goat meat, and sausages.

THE START OF COTY COMPANY: FROM VISION TO VENTURE

In 2016, Cotrida Ntuke turned a deeply personal belief into a business rooted in faith, discipline, and bold action. Coty was started in Mbezi Beach, Dar es Salaam, at a time when Tanzania's food industry faced challenges—from informal competition to quality control issues and regulatory complexity. What started as a butchery operation soon grew into a multifaceted enterprise, responding to local needs for clean, reliable food handling and modern kitchen products. Cotrida envisioned a business that not only sold products but also upheld quality, trust, and service.

THE INSPIRATION: BATTLING A TOUGH INDUSTRY

Operating in Tanzania's meat and food distribution sector presented no shortage of hurdles. Coty had to compete with both large suppliers and informal vendors, balancing tight pricing against high quality expectations. Infrastructure issues—especially unreliable electricity—caused regular product spoilage, while workforce instability further complicated operations. Sourcing quality livestock consistently proved difficult, as did staying compliant with constantly evolving food safety laws. Yet in the midst of all these obstacles, Cotrida remained focused. Her unique philosophy—a “carrot and stick” blend of spiritual resilience and operational grit—became the backbone of Coty's survival and growth.

A TURNING POINT: EXPANDING INTO KITCHEN SOLUTIONS

During the COVID-19 pandemic, a new opportunity emerged. As homes and restaurants became more hygiene-conscious, Cotrida identified a rising demand for clean, affordable, and functional kitchen tools and packaging. Coty began supplying measuring cups, spice containers, serving tools, and food packs to mama lishe, bakers, and home chefs. With great reception from the market,

Coty quickly expanded its offerings and introduced a mobile app to streamline ordering and home delivery across Dar es Salaam. This shift not only improved accessibility but also positioned Coty as a modern, tech-forward brand.

IMPACT: EMPOWERING VENDORS & WOMEN ENTREPRENEURS

Coty's mission goes beyond products. The company has trained over 100 women in hygiene and proper packaging techniques, helping them run more profitable and professional food businesses. From improved food presentation to safer distribution, Coty has become a quiet but powerful catalyst for grassroots economic empowerment. This ripple effect has turned Coty into more than a company—it's a community-building platform enabling sustainable growth, especially among women and youth entrepreneurs.

FAITH-DRIVEN GRIT: COTRIDA'S CORE PHILOSOPHY

Cotrída attributes Coty's success to three foundational pillars.

- Faith in God as the ultimate guide. - Disciplined Execution in everyday operations.- Courage to Act in the face of uncertainty, - Every day begins with prayer.

Every decision is backed by quality control and financial accountability. And every challenge is viewed as an opportunity to grow stronger. This combination of faith and professionalism has allowed Coty to remain resilient in a competitive and rapidly evolving marketplace.

FUTURE VISION: A HOUSEHOLD NAME ACROSS EAST AFRICA

Coty is now laying the groundwork to become a trusted household brand across East Africa. The company is exploring eco-friendly packaging and sustainable sourcing to meet the needs of modern consumers. It's also expanding its bulk supply services for hotels, school kitchens, and catering operations. What started with meat and simple kitchen tools has evolved into a bold, faith-led vision for transforming food service, retail, and everyday kitchens—one product, one customer, and one prayer at a time.

AWARDS AND RECOGNITION

Coty's dedication to innovation, quality, and customer-centric service has not gone unnoticed. In 2024, the company was honored as the Best Marketing Company, a testament to its creative and impactful strategies that consistently connect with customers. This momentum continued in 2025, when Coty was named the Best E-Commerce Marketing Company, recognizing its cutting-edge mobile app and seamless digital customer experience. Beyond these titles, Coty has received multiple industry commendations for excellence in operations, community impact, and sustainable growth. These awards reflect not only the strength of Coty's business model but also the unwavering commitment of its founder and team to set new benchmarks in Tanzania's food and kitchen solutions industry.

Products produced by Coty Butchery as a witness of the high rise in the entrepreneurial journey to inspire women entrepreneurs and investors to further



COTY: FAITH-DRIVEN INNOVATION IN TANZANIA'S BUTCHERY AND KITCHEN SOLUTIONS

Details and contacts

Operations: Butchery, vegetables, fruits, grains, kitchen products & food packaging

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12

SECTION TWELVE
NEW ECONOMYCATALYZING INNOVATION, STARTUPS, AND
DIGITAL GROWTH

Tanzania is entering a bold new era of economic transformation powered by digital innovation, youthful ambition, and enabling policy frameworks. At the heart of this “new economy” is a rapidly expanding startup ecosystem, particularly in the ICT sector, which is reshaping the investment and development landscape.

In her address to dissolve Parliament on June 27, 2025, H.E. Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania underscored the government’s commitment to accelerating digital economic growth. Emphasizing the importance of youth-led innovation, the President announced the forthcoming National Startup Policy to create an enabling environment for early-stage ventures, the continuation of over 460 innovation projects under the National Science, Technology, and Innovation Competitions, and the establishment of the Mama Samia Innovation Fund — a dedicated facility to provide low-interest loans to promising young innovators.

In a significant capital market development, the Tanzania Startup Association (TSA) signed a Memorandum of Understanding with the Dar es Salaam Stock Exchange to facilitate public listing pathways for eligible startups and SMEs. This MoU marks a transformative step in bridging the gap

between venture capital and public equity markets—paving the way for startup scalability and sustainable exits.

Further, Tanzania is stepping onto the global stage through a strategic partnership between TSA and Expand North Star + GITEX GLOBAL, the world’s largest startup and investor showcase, set for 12-17 October 2025 in Dubai. Through this partnership, high-potential Tanzanian startups will gain access to investor matchmaking, corporate deal flow, global pitching platforms, and market-entry support under the Scale X Programme. This initiative offers unprecedented exposure to global tech ecosystems and corporate giants such as Sony, Citi, Honda, and Salesforce.

With ongoing regulatory efforts on Venture Capital and Private Equity, the launch of the Tanzania Venture Capital Fund, and advocacy for investor-friendly incentives, the foundation for a robust innovation economy is being laid.

As TISEZA continues to promote and facilitate investments across strategic sectors, this evolving startup ecosystem presents a powerful opportunity to unlock economic diversification, job creation, and inclusive industrialization which are key pillars of Tanzania’s Development Vision 2050.



Geographically, TISEZA operates in the area of Tanzania Mainland. Besides its Headquarters Office located in Dar es Salaam, the Authority's operations are also distributed into six (6) zonal offices, at Central Zone (Dodoma), Eastern Zone (Dar es Salaam), Lake Zone (Mwanza), Northern Zone (Arusha), Nyasa Zone (Njombe), and Southern Highlands Zone (Mbeya). This quarter's edition highlights a snapshot of activities undertaken in the Southern Highlands Zone.

FROM THE SOUTHERN HIGHLANDS ZONE (SHZ)

The Southern Highlands Zone serves the Katavi, Mbeya, Rukwa, and Songwe regions. Its offices are located at Karume Avenue, NBC Building, Ground Floor, P. O. Box 1319, Mbeya. During this Quarter, the SHZ embarked on investment promotion, facilitation, and aftercare services.

Investment Promotion

During Q4, the Southern Highlands Zone intensified efforts to attract domestic and foreign investment through several high-level outreach programs. In collaboration with respective regional secretariats, it organized and participated in regional investment forums in Mbeya and Rukwa. These forums served as platforms to

promote strategic investment opportunities in all sectors of the economy. The Zone held stakeholder meetings with regional business councils, chambers of commerce, and sectoral associations to identify potential projects, collect investor feedback, and advocate for policy improvements. These meetings enhanced investor confidence and improved coordination with local authorities.

In a bid to encourage domestic investment, special focus was given to empowering local investors and SMEs. TISEZA conducted capacity-building seminars and consultations for investors and entrepreneurs in the SHZ, aimed at enhancing project bankability, compliance with investment procedures, and access to incentives.



A section of participants in the breakfast meeting held at Hill View Hotel in Mbeya, organized by TISEZA and the TCCIA. The meeting aimed to foster dialogue between local investors and representatives from TISEZA to discuss investment opportunities and challenges within the region. A total of 50 participants attended the event, including government officials, business leaders, and potential investors.



FACILITATION OF INVESTMENT PROJECTS

The Southern Highlands Zone played a pivotal role in accelerating and facilitating investment projects in the regions under its jurisdiction. Through the SHZ, investment projects have been facilitated during the quarter. These projects are in sectors such as agro-processing, agriculture, manufacturing, mining, and renewable energy.

One of the ways TISEZA facilitated the projects is by visiting them with the aim of understanding

the project development and the challenges facing them for the Authority to solve the challenges. For example, from 5th to 6th June, 2025 the SHZ visited Mineral Access Systems Tanzania Limited (MASTL). The objective of the visit was to assess the current status of MASTL's investment, verify the information provided in their application, and evaluate their compliance with the investment incentives and regulations. The PVV methodology involved a combination of office discussions, on-field observations, and review of relevant documents.



TISEZA Team that visited MASTL, a mining company located in Chunya. This was part of the Physical Verification Visit (PVV) for their strategic investment status application. The TISEZA team comprised Ms. Privata Simon and Mr. Josephat Haule (Investment Officers at TISEZA), and Mr. Elias Meela, a representative from the One Stop Facilitation Centre from the Mining Commission.

TISEZA SHZ also facilitated projects by supporting investors in identifying and visiting viable plots for investment, and assisted them in navigating permit and regulatory processes, especially regarding EIA, registration, and SEZ licensing for enterprises seeking to operate within designated zones.

PROMOTION OF SPECIAL ECONOMIC ZONES (SEZS) AND STRATEGIC LOCATIONS

Through its SHZ, the Authority has a comprehensive profile of the Songwe Industrial SEZ, which was completed and shared with prospective investors. The profiling covered available infrastructure, anchor projects, and incentives. It also scaled up efforts to promote investment in the Mlowo dry port and adjacent logistics hub by facilitating discussions between Tanzania Ports Authority (TPA), private logistics companies, and potential developers.

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TISEZA Central Zone

At Old Dodoma
Municipal Building,
DODOMA

TISEZA Lake Zone

At Maji House, 5th Floor,
Balewa Road, Isamilo Area
MWANZA

**TISEZA
Southern Highlands Zone**

At NBC Building,
Karume Avenue
MBEYA

TISEZA Northern Zone

At Ngorongoro Tourism
Centre Building
ARUSHA

TISEZA Nyasa Zone

At Regional
Commissioner's Office
NJOMBE

QUARTERLY TANZANIA INVESTMENT BULLETIN

Tanzania Investment and Special Economic Zones Authority (TISEZA)



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